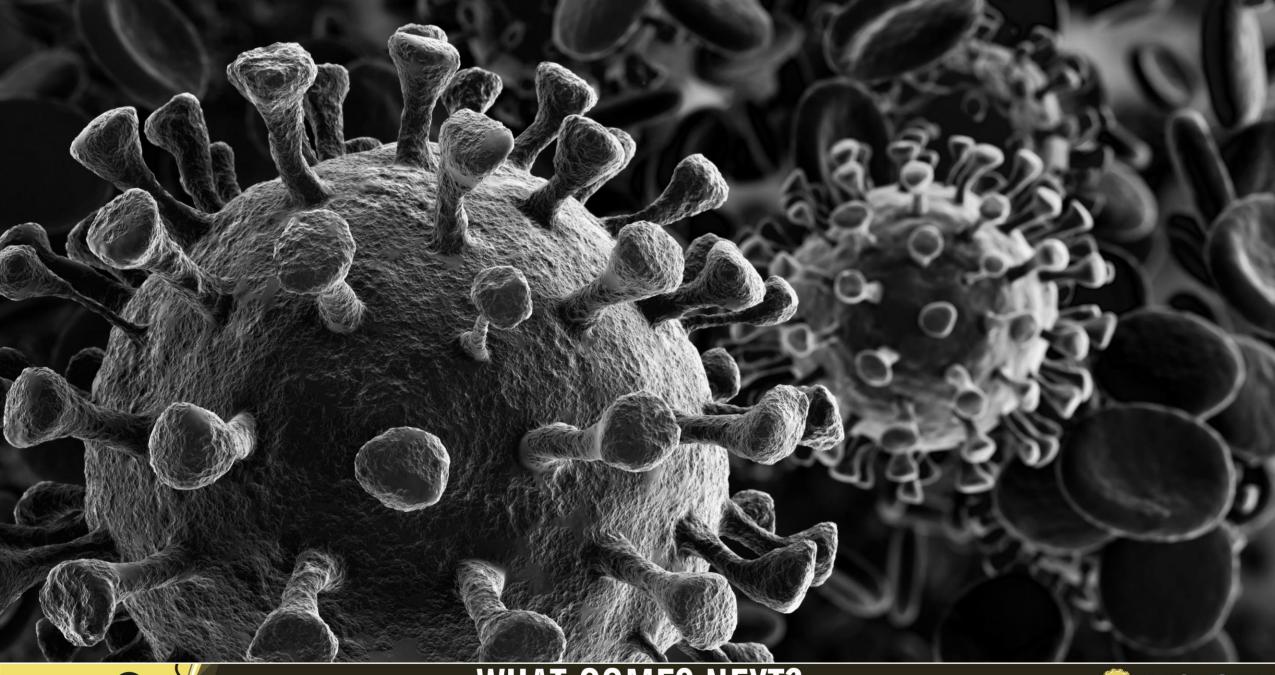


VHA I

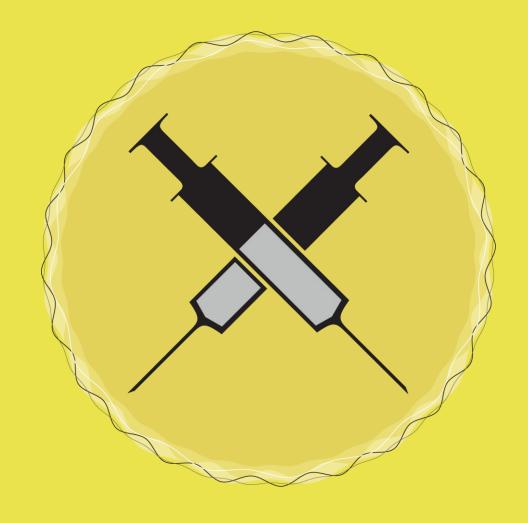






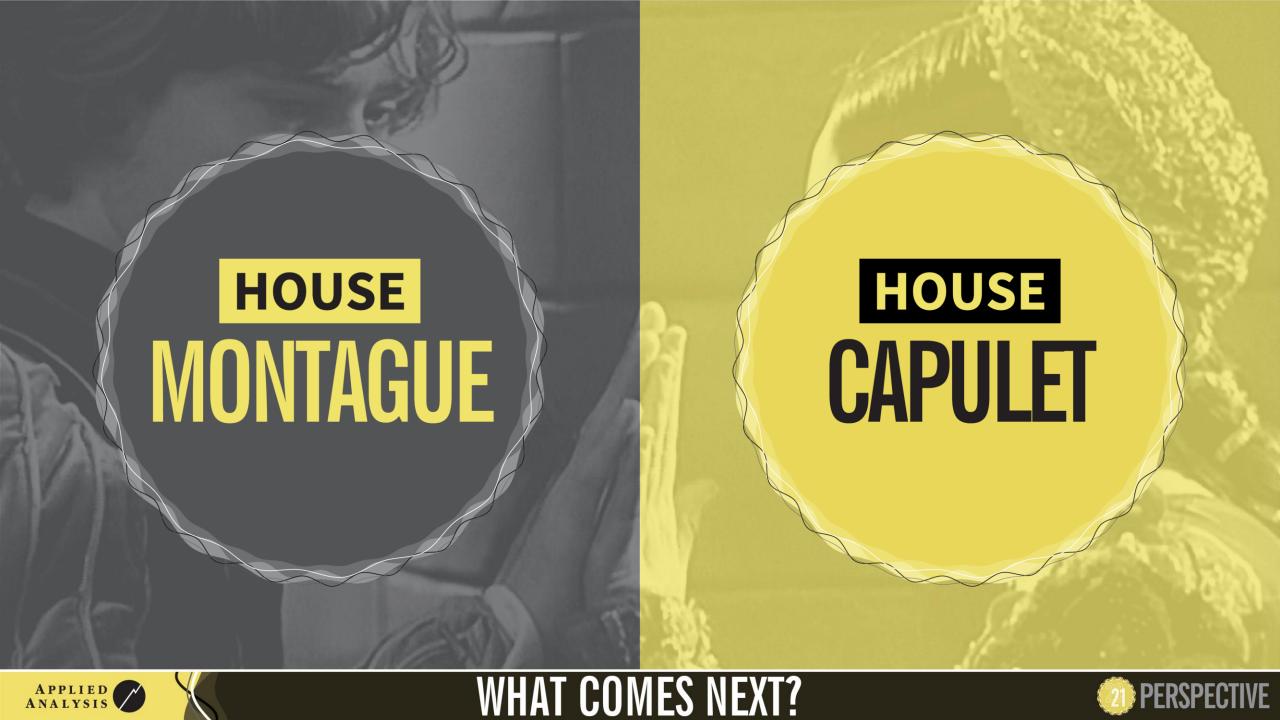


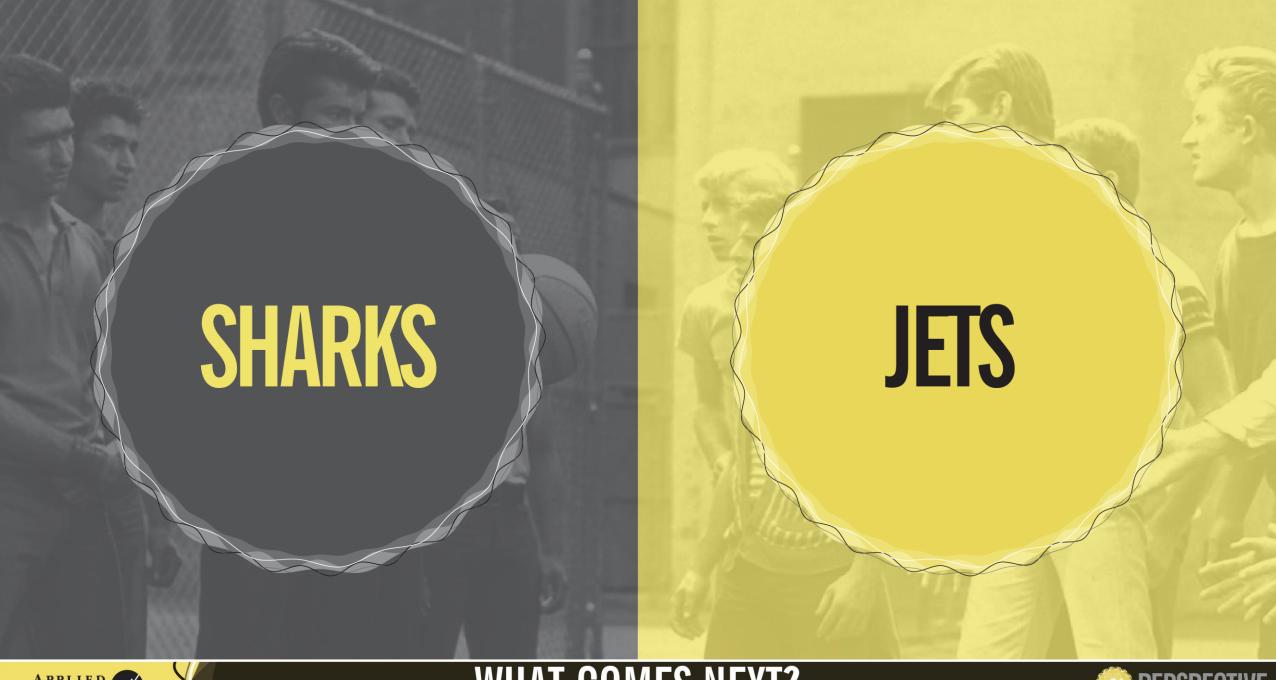












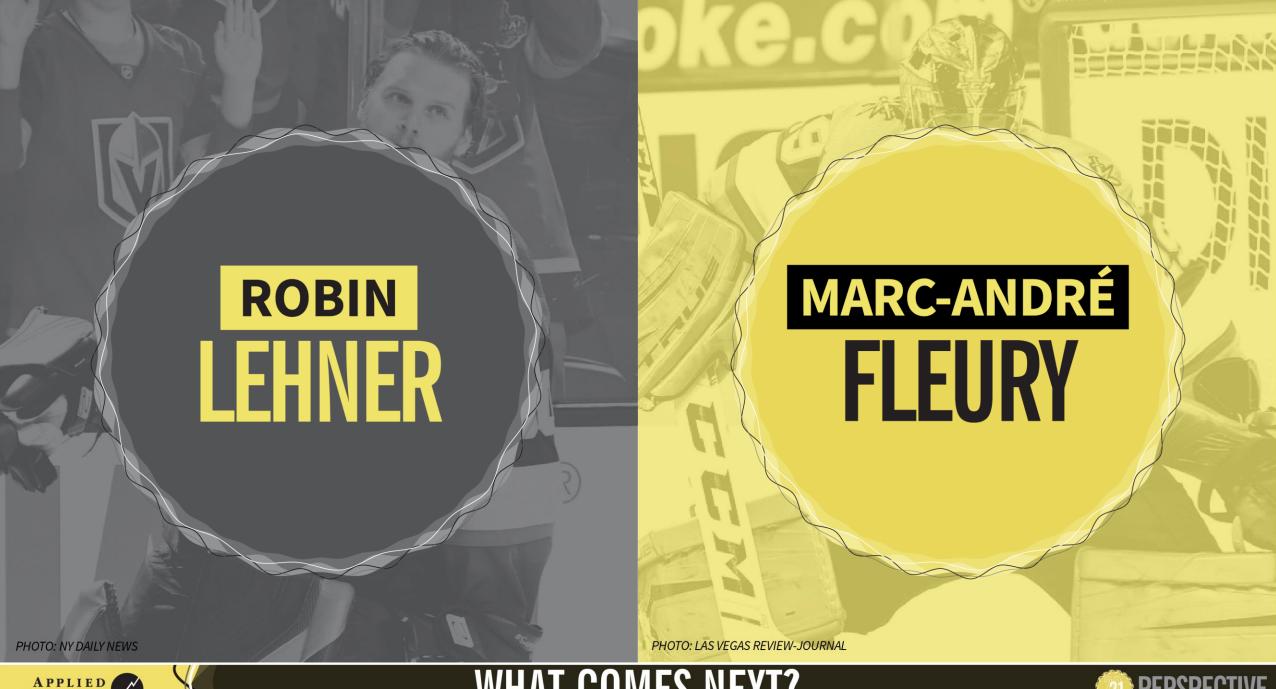










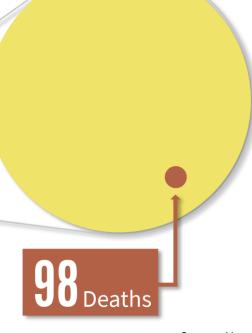






Unvaccinated 1,182 **New Hospitalizations**

For Every 100K Unvaccinated People



Source: New York Times. Note: Figures are for Nevada estimates.



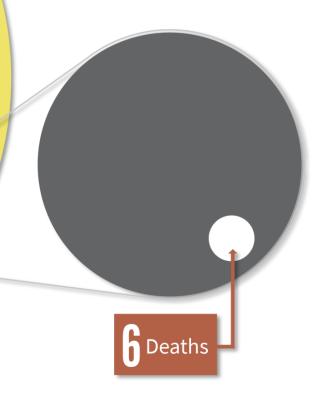


100K

35 New Hospitalizations

Vaccinated

For Every 100K Vaccinated People

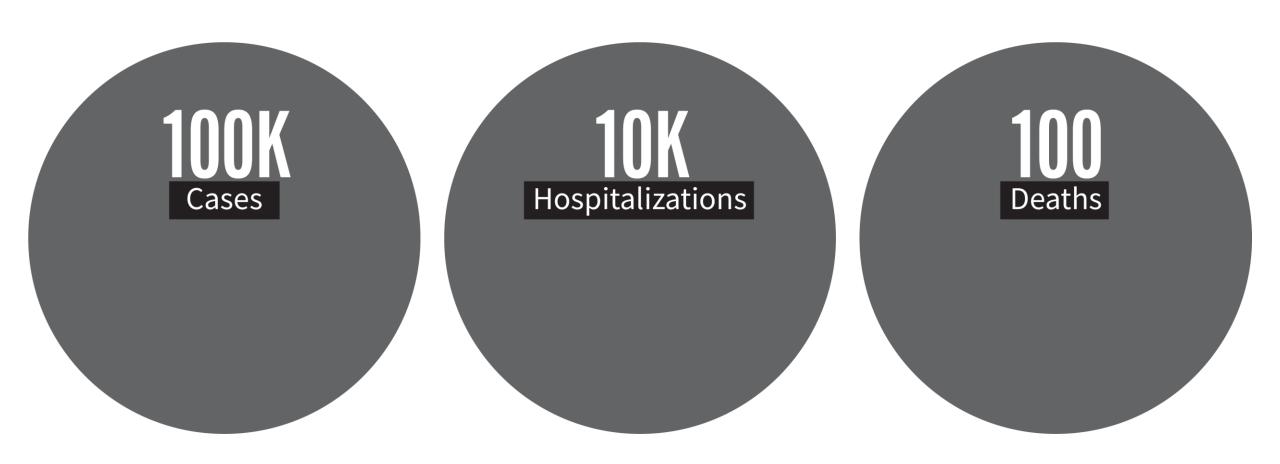


Source: New York Times. Note: Figures are for Nevada estimates.





COVID-19 Cases



Source: CDC; Washington State Department of Health and S.C. Department of Health and Environmental Control; Virginia Department of Health; New York Times; Applied Analysis.





COVID-19 Cases



Source: CDC; Washington State Department of Health and S.C. Department of Health and Environmental Control; Virginia Department of Health; New York Times; Applied Analysis. Note: These are estimates.





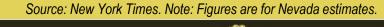
A Person Who Is Not Fully Vaccinated...

34x

More Likely to Be Hospitalized

16x More Likely to Die



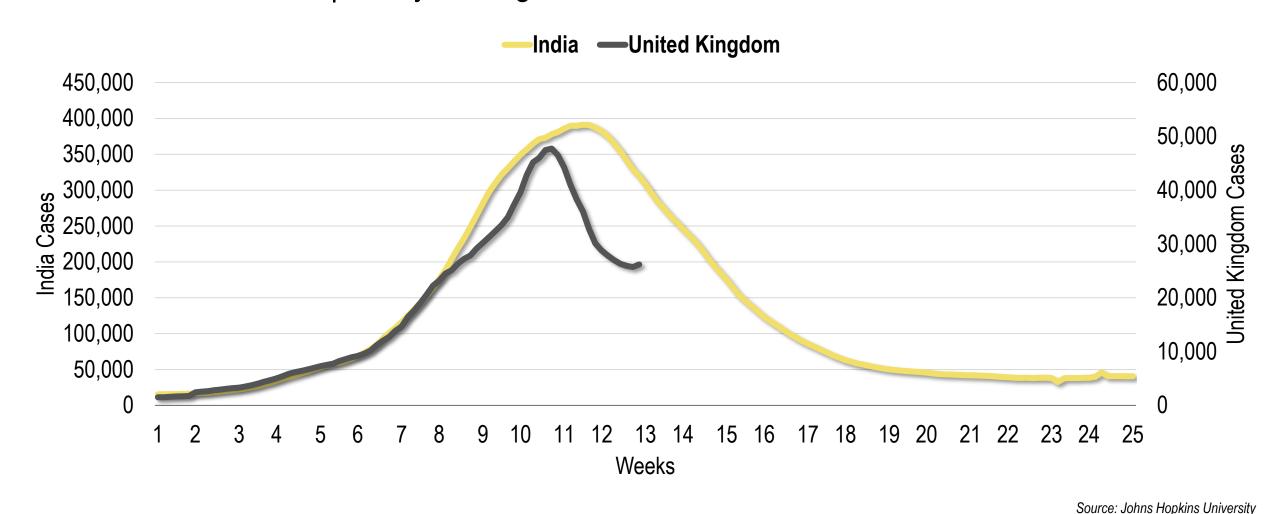


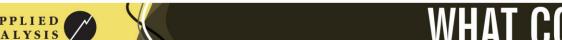




Daily New Confirmed COVID-19 Cases

Delta Variant Timeline | 7-Day Average

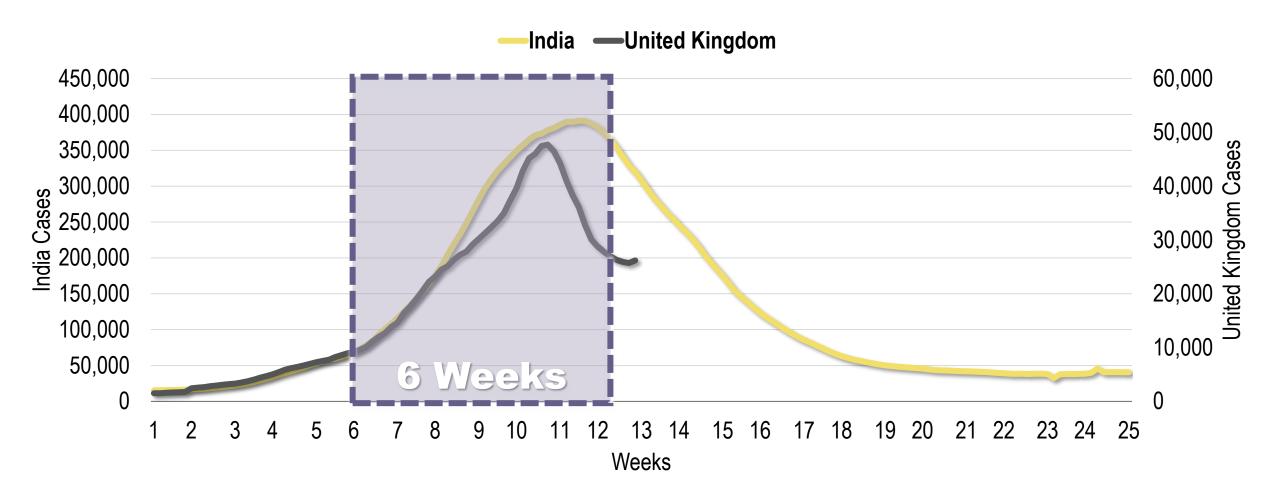






Daily New Confirmed COVID-19 Cases

Delta Variant Timeline | 7-Day Average









Onset of Delta Variant Vaccination Rate

India
0.2%

UK 38.4% **US 47.3%**

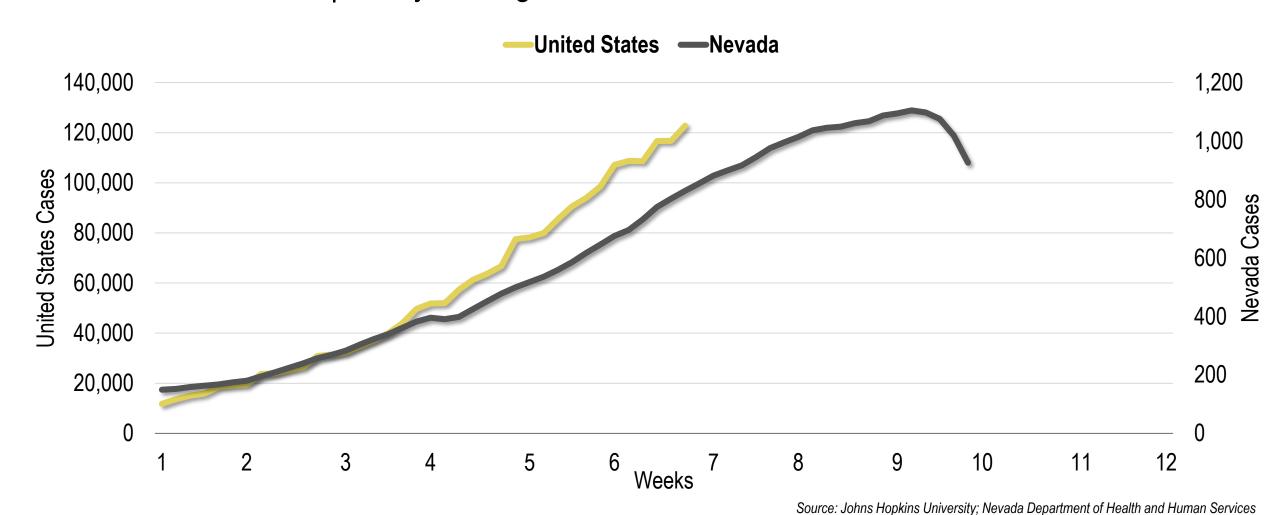
Source: Johns Hopkins University





Daily New Confirmed COVID-19 Cases

Delta Variant Timeline | 7-Day Average

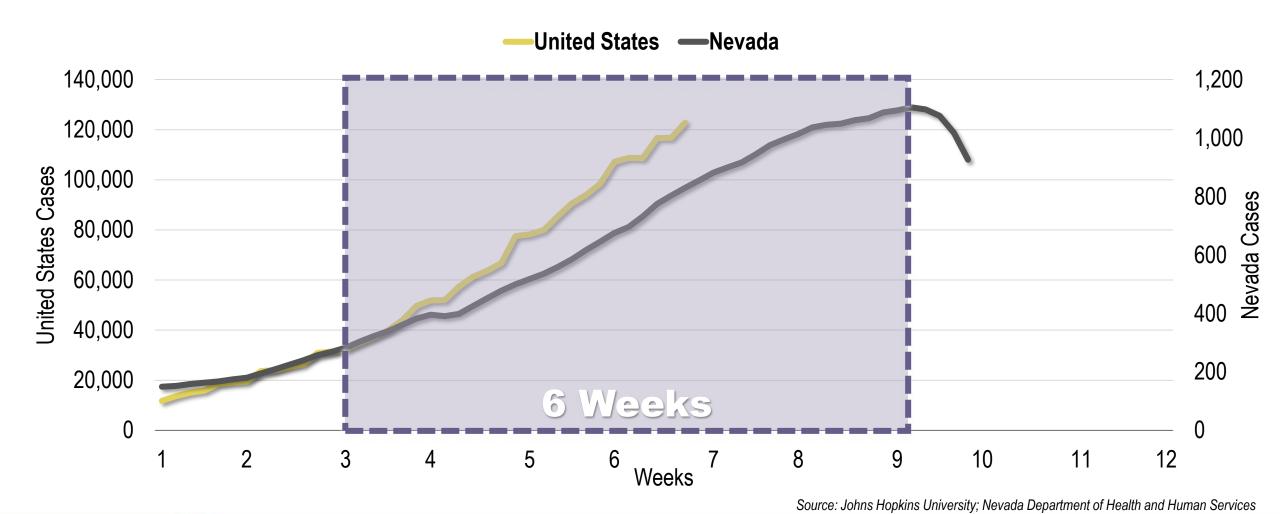






Daily New Confirmed COVID-19 Cases

Delta Variant Timeline | 7-Day Average

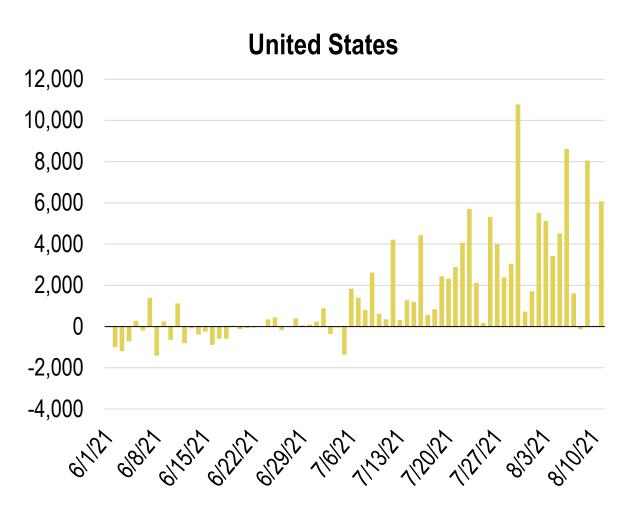


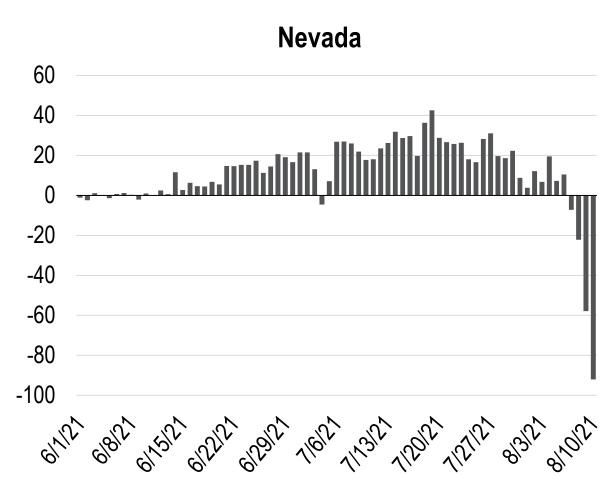




Net Daily Growth of New Cases

Delta Variant Timeline





Source: Johns Hopkins University; Nevada Department of Health and Human Services



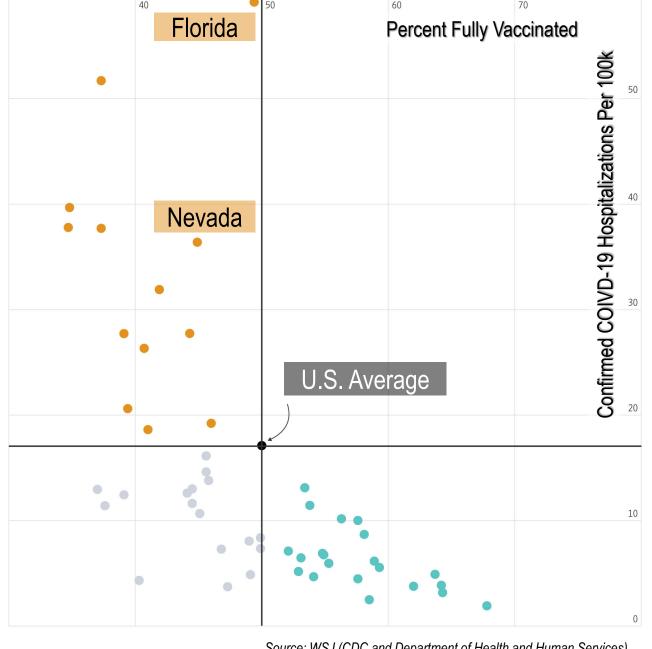


Vaccinations vs. **Hospital Rates**

By State

Every State With a **Higher Hospitalization** Rate Than the Country Overall Has a **Lower Vaccination Rate**

Every State With a **Higher Vaccination** Rate Than the Country Overall Has a **Lower Hospitalization Rate**



Source: WSJ (CDC and Department of Health and Human Services)









School board meeting turns contentious over COVID-19 policies



During a Clark County School Board meeting Thursday, some audience members were yelling and more than 10 were asked to leave or escorted out of the room by police.

Source: Las Vegas Review Journal





"Masks are insanitary and useless"

"Four weeks of muzzled misery"

"Say no to mandatory masks"









Goronavirus





Human herpesvirus 7

Epstein-Barr virus

Cosavirus A

GB virus C/Hepatitis G virus

Adeno-associated virus

Human adenovirus

Horsepox virus

Cowpox virus

Dugbe virus

BK polyomavirus

Encephalomyocarditis virus

Hepatitis B virus

Bunyavirus snowshoe hare

Banna virus

Eastern equine encephalitis virus

Human herpesvirus 6

Jamia Vii ao

Dengue virus Bunyavirus La Crosse

Chandipura virus

Hantaan virus

Human astrovirus

Coronavirus

Human herpesvirus 2

Hendra virus

Human herpesvirus 1

Dhori virus

Hepatitis E virus

Ebolavirus

Coxsackievirus

Echovirus Chikungunya virus

Hepatitis delta virus
Bunyamwera virus

Human cytomegalovirus

Duvenhage virus

Hepatitis C virus

Barmah forest virus

Hepatitis A virus

Human enterovirus 68, 70

Cercopithecine herpesvirus

Crimean-Congo hemorrhagic fever virus

Australian bat lyssavirus

European bat lyssavirus

Human coronavirus

Aichi virus







Human herpesvirus 7 Tick-borne powassan virus GB virus C/Hepatitis G virus Epstein-Barr virus Oropouche virus Zika virus Merkel cell polyomavirus Rift valley fever virus Cosavirus A Adeno-associated virus Horsepox virus Japanese encephalitis virus Cowpox virus Tetanus Human adenovirus Human immunodeficiency virus Murray valley encephalitis virus JC polyomavirus Venezuelan equine encephalitis virus BK polyomavirus Torque teno virus Dugbe virus Molluscum contagiosum virus Hepatitis B virus Human respiratory syncytial virus SARS coronavirus 2 Rabies virus Langat virus Encephalomyocarditis virus Eastern equine encephalitis virus Yaba-like disease virus Vesicular stomatitis virus Bunyavirus snowshoe hare Human parainfluenza Pichinde virus Louping ill virus Kunjin virus Human spumaretrovirus Variola virus Western equine encephalitis virus Banna virus Influenza C virus Rotavirus B Human herpesvirus 6 Lassa virus Bunyavirus La Crosse Semliki forest virus Dengue virus Lymphocytic choriomeningitis virus Uukuniemi virus O'nyong-nyong virus Vaccinia virus Hantaan virus Nipah virus Human astrovirus Human herpesvirus 2 Chandipura virus Lordsdale virus Rotavirus C Mayaro virus Influenza A virus Sagiyama virus Hendra virus Human herpesvirus 8 Seoul virus Coronavirus Rotavirus A Human rhinovirus Haemophilus Influenzae Type B (HIB) Human herpesvirus 1 Hepatitis E virus Dhori virus Human SARS coronavirus West Nile virus Sandfly fever sicilian virus Southampton virus Measles virus Chikungunya virus **Echovirus** Poliovirus Rubella virus **Ebolavirus** Monkeypox virus New York virus Coxsackievirus Toscana virus Hepatitis delta virus Yaba monkey tumor virus Influenza B virus Sapporo virus Isfahan virus Human torovirus Salivirus A Orf virus Human cytomegalovirus Simian virus 5 Bunyamwera virus Hepatitis C virus Human parvovirus B19 Barmah forest virus Human papillomavirus 16,18 MERS coronavirus Punta toro phlebovirus Yellow fever virus KI Polyomavirus Pertussis (Whooping Cough) Duvenhage virus Human papillomavirus 1 Norwalk virus Varicella-zoster (Chickenpox) virus Human T-lymphotropic virus Hepatitis A virus Crimean-Congo hemorrhagic fever virus WU polyomavirus Human enterovirus 68, 70 Rosavirus A Cercopithecine herpesvirus Puumala virus Machupo virus Human herpesvirus 7 Human papillomavirus 2 Mumps virus Lagos bat virus Australian bat lyssavirus St. louis encephalitis virus Human coronavirus Aichi virus Ross river virus European bat lyssavirus Junin arenavirus Lake Victoria marburgvirus Simian foamy virus Mengo encephalomyocarditis virus WHAT COMES NEXT? ANALYSIS

Prevention Extends Beyond a Vaccine







WHAT COMES NEXT?





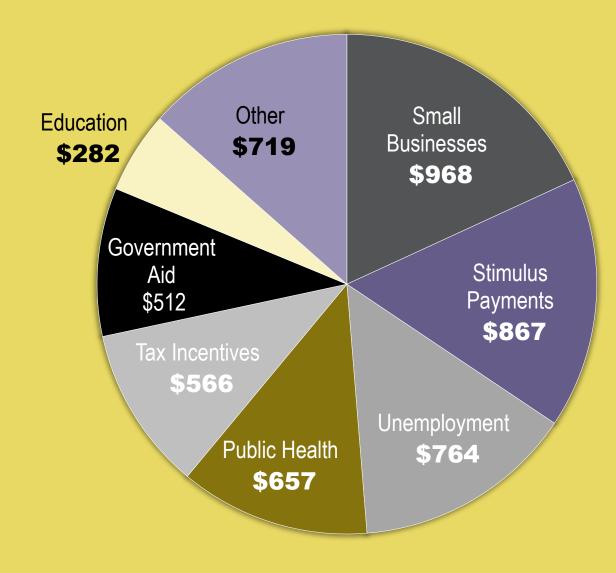
WHAT HAPPENS WHEN... STIMULUS FUNDING BURNS OFF?





Cost of Legislation Enacted to Combat the Coronavirus





Source: Peter G. Peterson Foundation





Cost of Legislation Enacted to Combat the Coronavirus



\$16,100 Estimated Per Capita

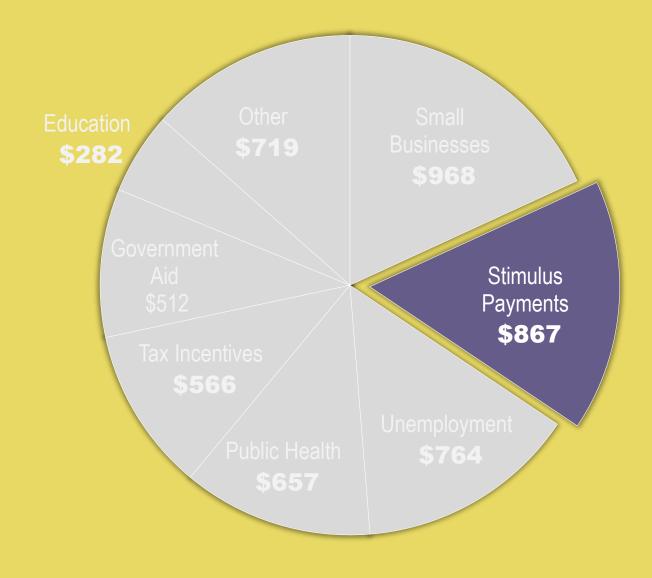
Source: Peter G. Peterson Foundation; World Bank





Cost of Legislation Enacted to Combat the Coronavirus

16.3%



Source: Peter G. Peterson Foundation







Direct Payments to Taxpayers

	Amount of Payment	Budgetary Cost
CARES Act	\$1,200/Adult \$500/Child	\$292 Billion
Consolidated Appropriations Act	\$600/Adult \$600/Child	\$164 Billion
American Rescue Plan	\$1,400/Adult \$1,400/Child	\$411 Billion



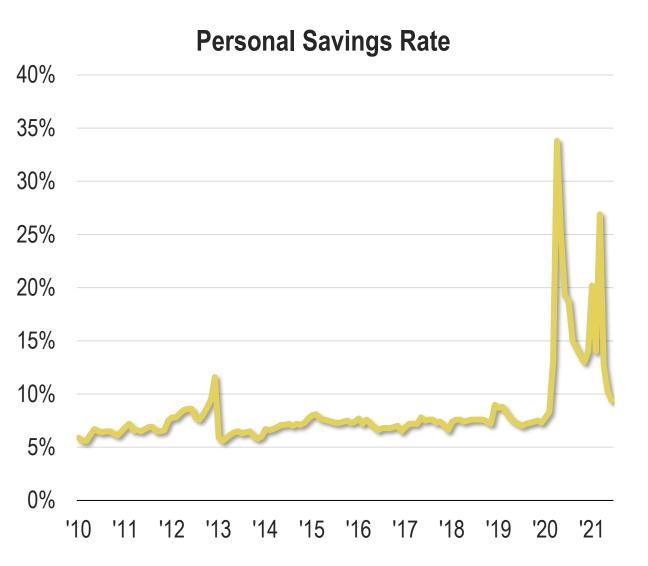
Source: Peter G. Peterson Foundation; World Bank



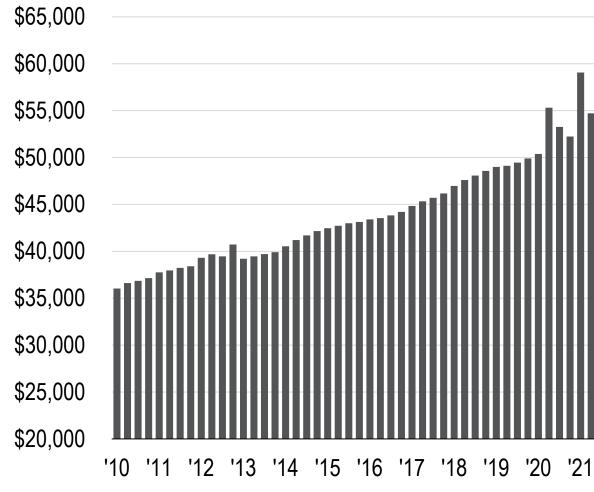




Consumer Income



Disposable Personal Income Per Capita

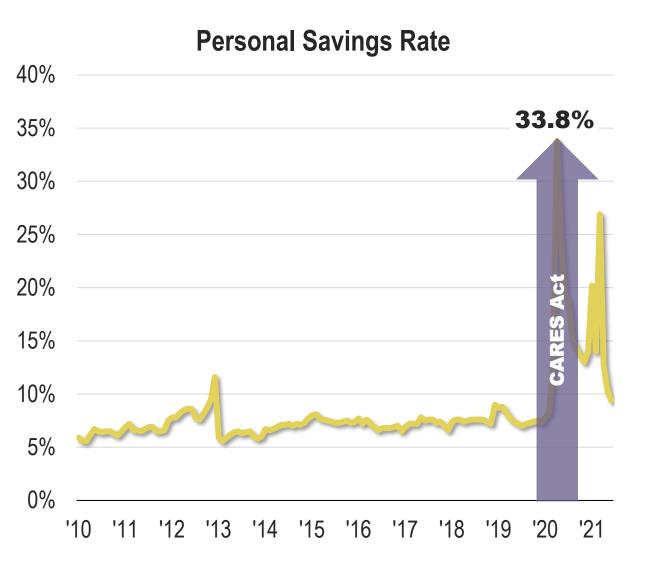


Source: Bureau of Economic Analysis

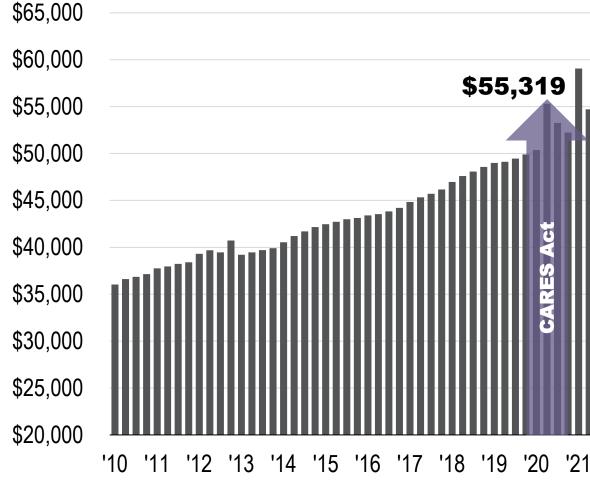




Consumer Income



Disposable Personal Income Per Capita

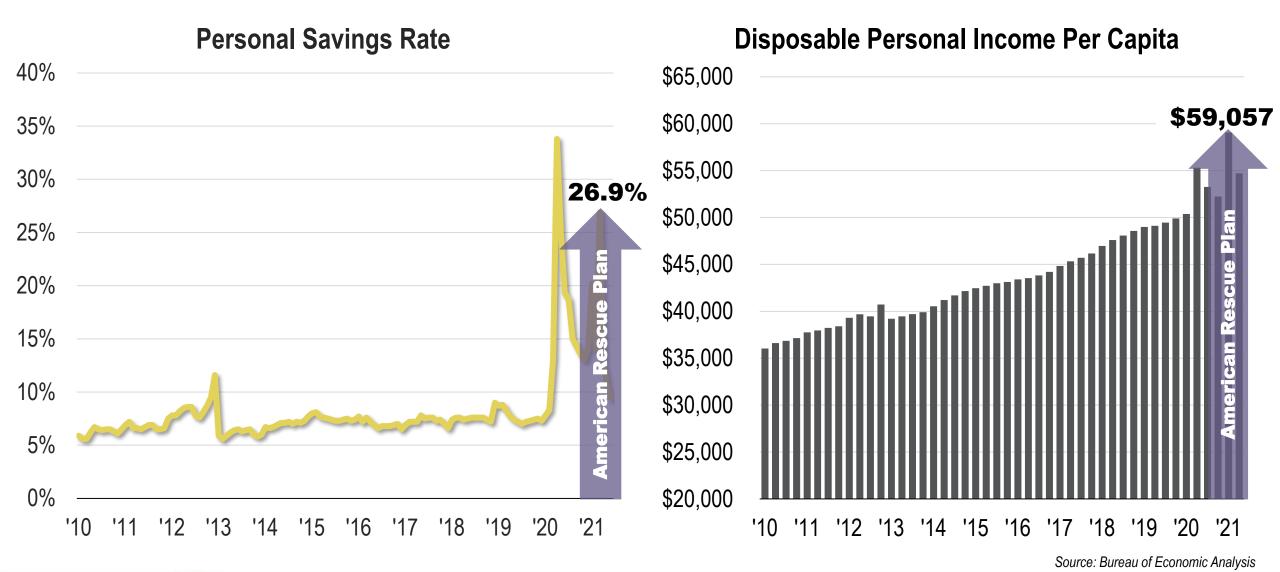


Source: Bureau of Economic Analysis





Consumer Income

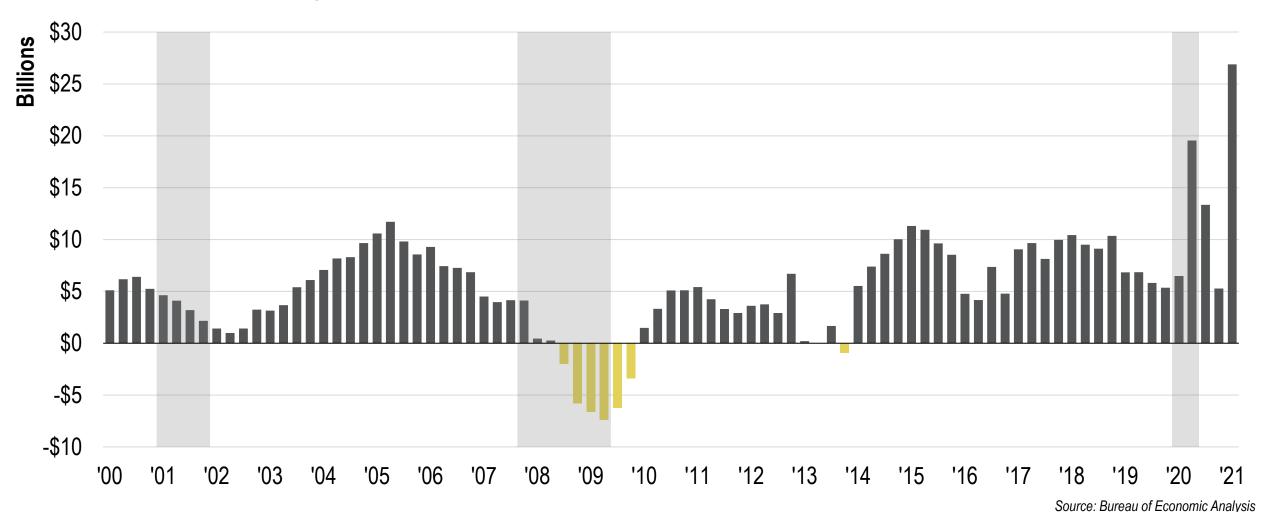






Nevada Total Personal Income Growth

Year-over-Year Change

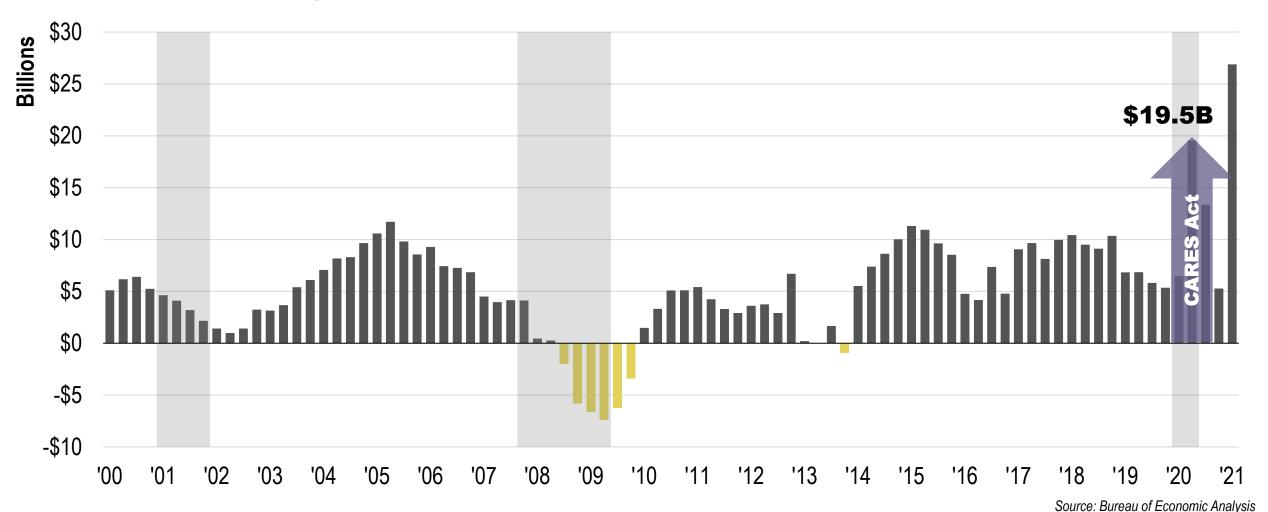






Nevada Total Personal Income Growth

Year-over-Year Change

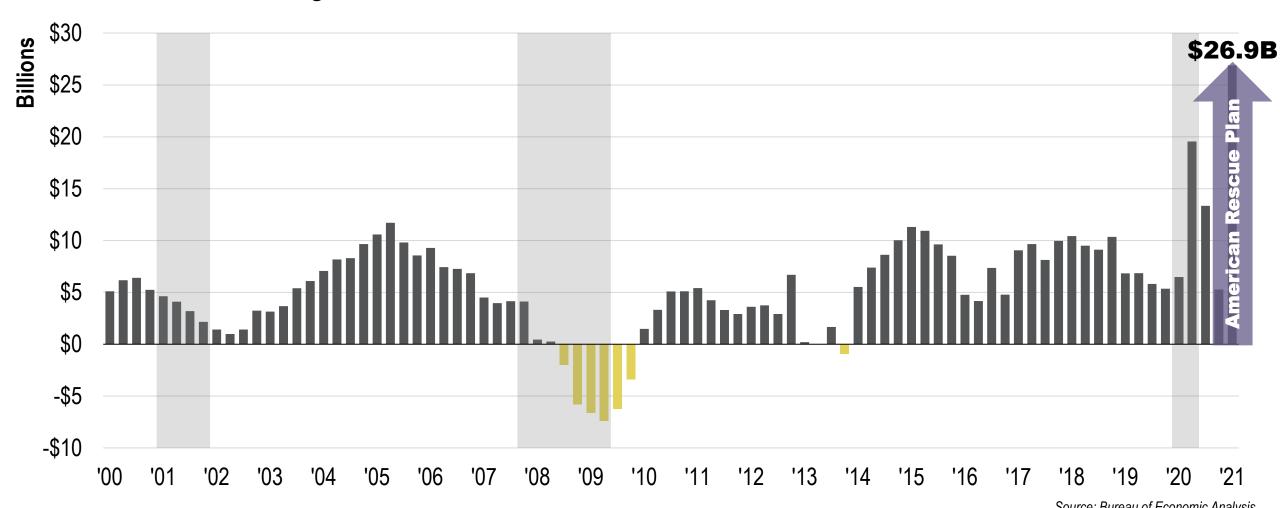






Nevada Total Personal Income Growth

Year-over-Year Change







Stimulus Spending

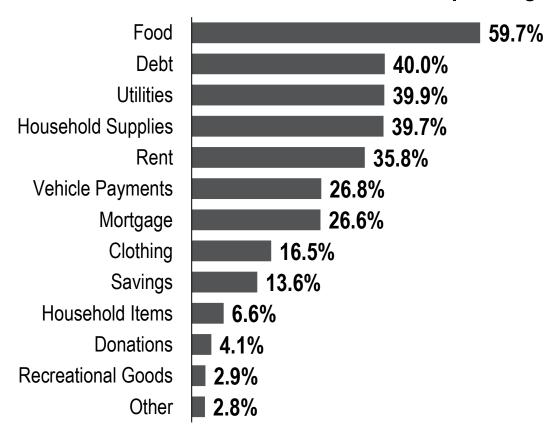
Nevada

CARES Stimulus Spending

Food 75.3% **Utilities** 58.2% Household Supplies 52.1% 40.9% Rent Vehicle Payments 30.1% 27.6% Mortgage Debt 26.3% Clothing 20.4% 10.5% Savings Household Items 4.4% Other 3.7% **Donations** 3.3%

3.1%

American Rescue Plan Stimulus Spending



Source: U.S. Census Pulse Survey (Week Ending on July 21, 2020 and Week Ending on May 24, 2021); Multiple Responses Allowed (Totals will not sum to 100%)



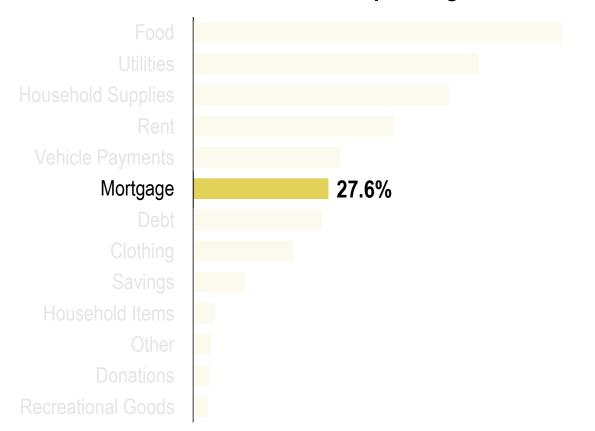
Recreational Goods



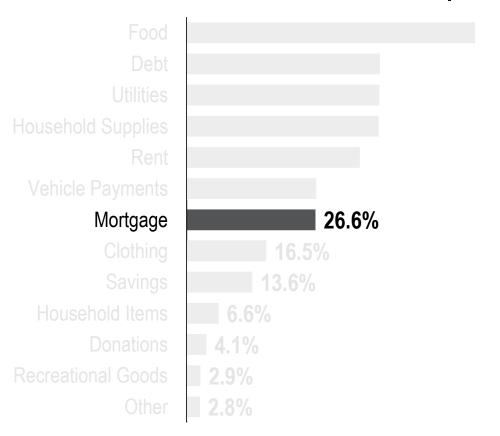
Stimulus Spending

Nevada

CARES Stimulus Spending



American Rescue Plan Stimulus Spending



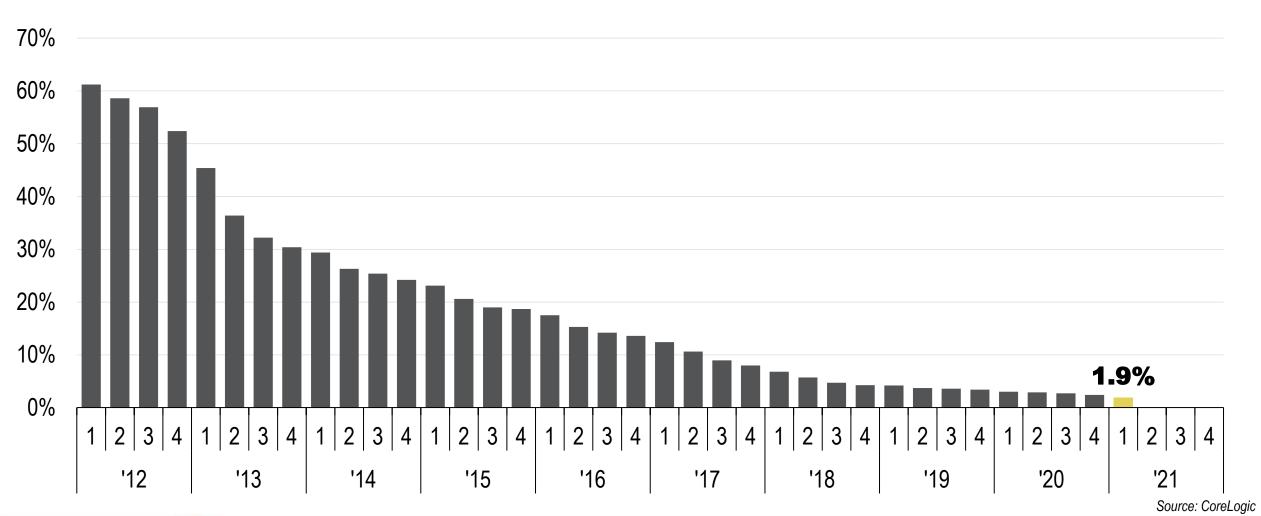
Source: U.S. Census Pulse Survey (Week Ending on July 21, 2020 and Week Ending on May 24, 2021); Multiple Responses Allowed (Totals will not sum to 100%)





Share of Homes with Negative Equity

Nevada

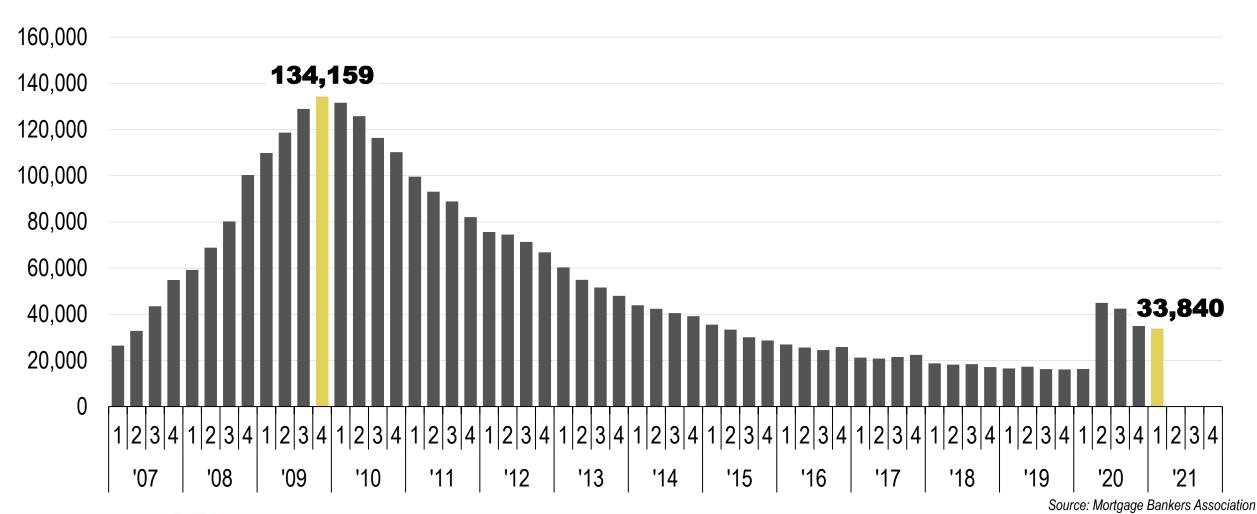






Mortgage Defaults in Nevada

Past Due or in Foreclosure



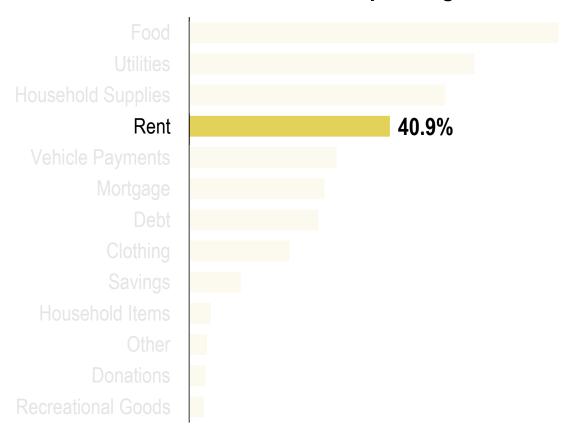




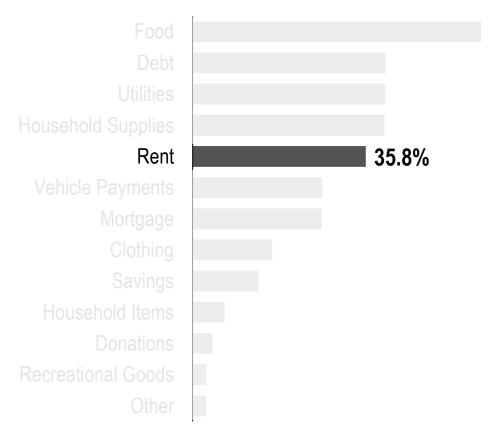
Stimulus Spending

Nevada

CARES Stimulus Spending



American Rescue Plan Stimulus Spending



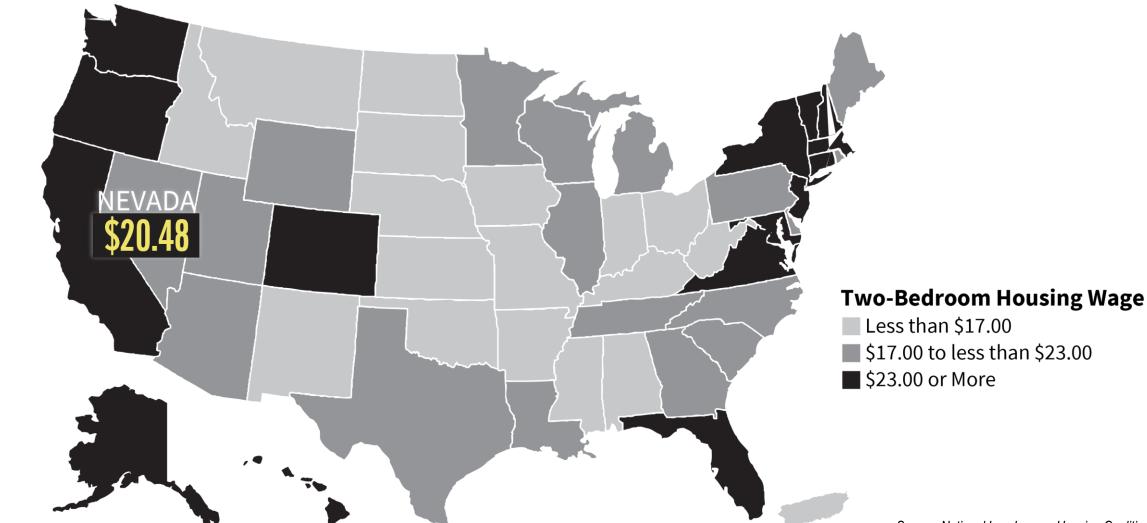
Source: U.S. Census Pulse Survey (Week Ending on July 21, 2020 and Week Ending on May 24, 2021); Multiple Responses Allowed (Totals will not sum to 100%)





Two-Bedroom Rental Housing Wages

2020



Source: National Low Income Housing Coalition.

Note: Represents an hourly wage that a full-time worker must earn (working 40 hours a week, 52 weeks a year) in order to afford the Fair Market Rent for a two-bedroom rental home, without paying more than 30% of income.





CDC Issues New Eviction Ban for Most of U.S.

3.6M People At Risk

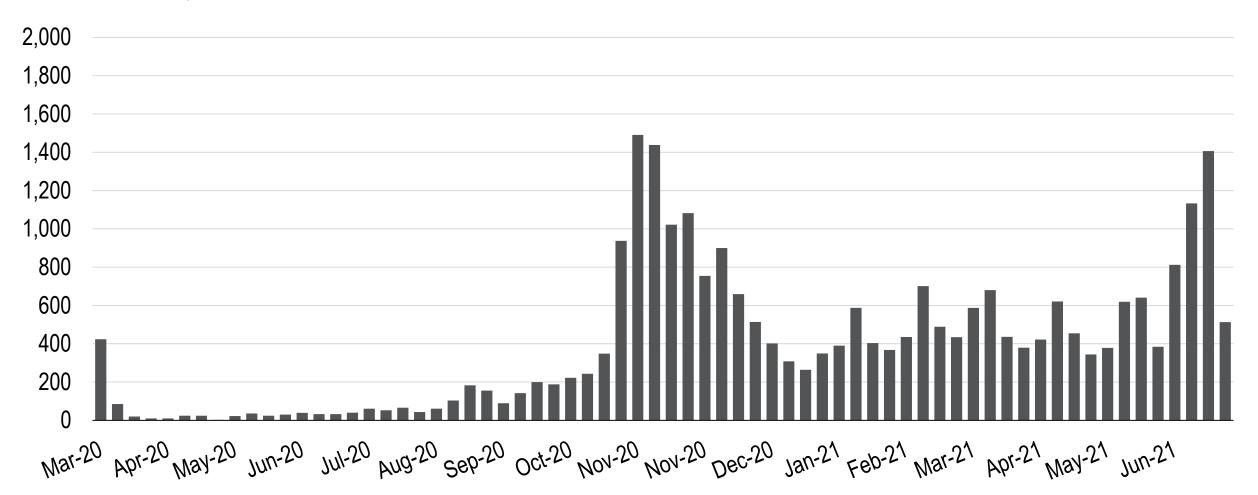
"The Centers for Disease Control and Prevention on Tuesday issued a new moratorium on evictions that would last until October 3...The choice to impose a new measure in the face of legal uncertainty was also a win for the progressive lawmakers who pushed the White House to do more to prevent some **3.6 million** Americans from losing their homes during the COVID-19 crisis."

Source: Las Vegas Review Journal





Eviction Filings By Week

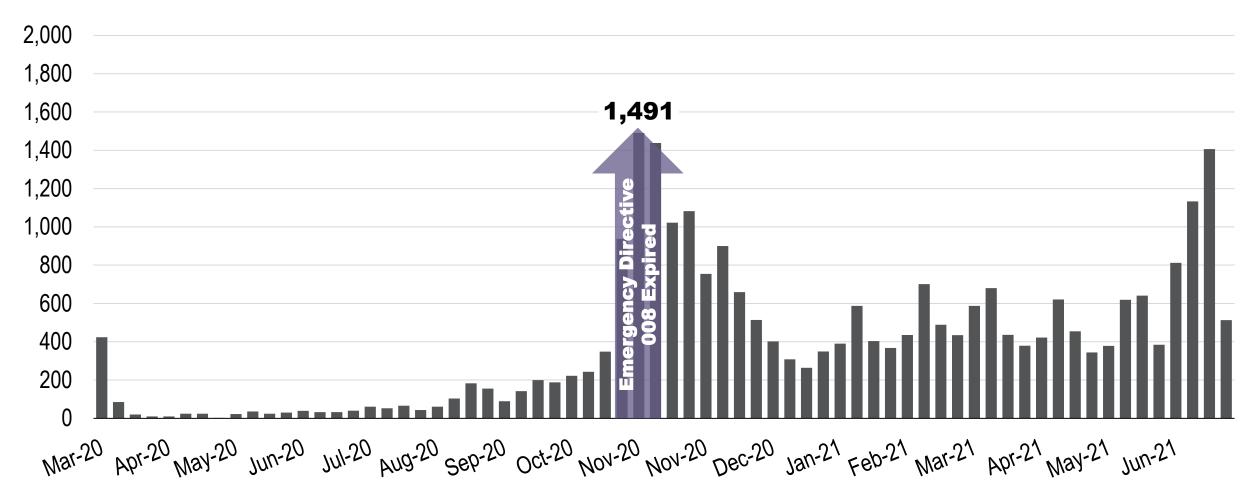


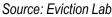






Eviction Filings By Week

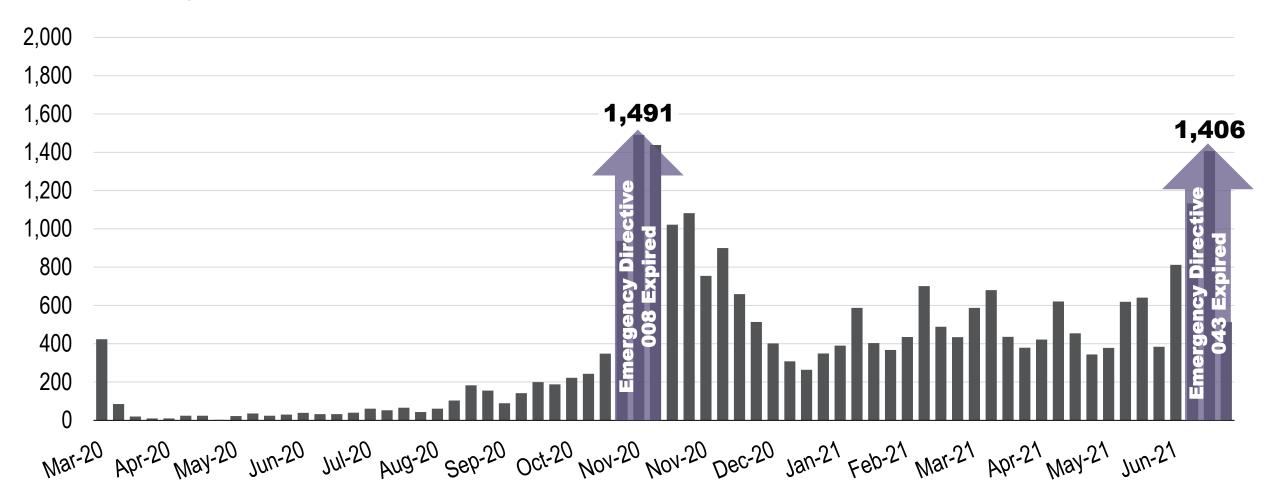


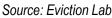






Eviction Filings By Week

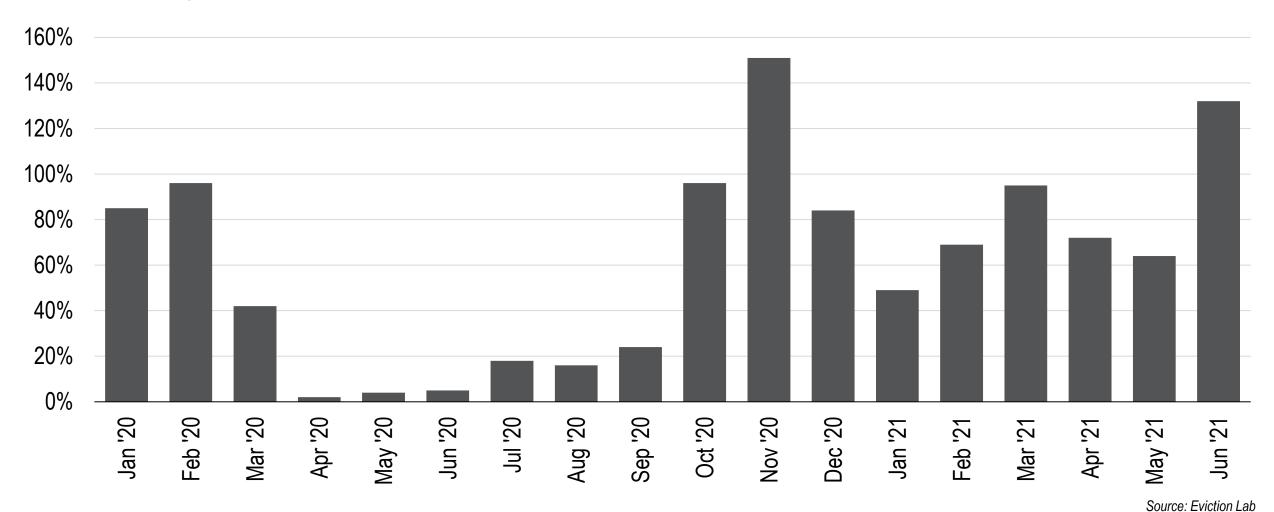








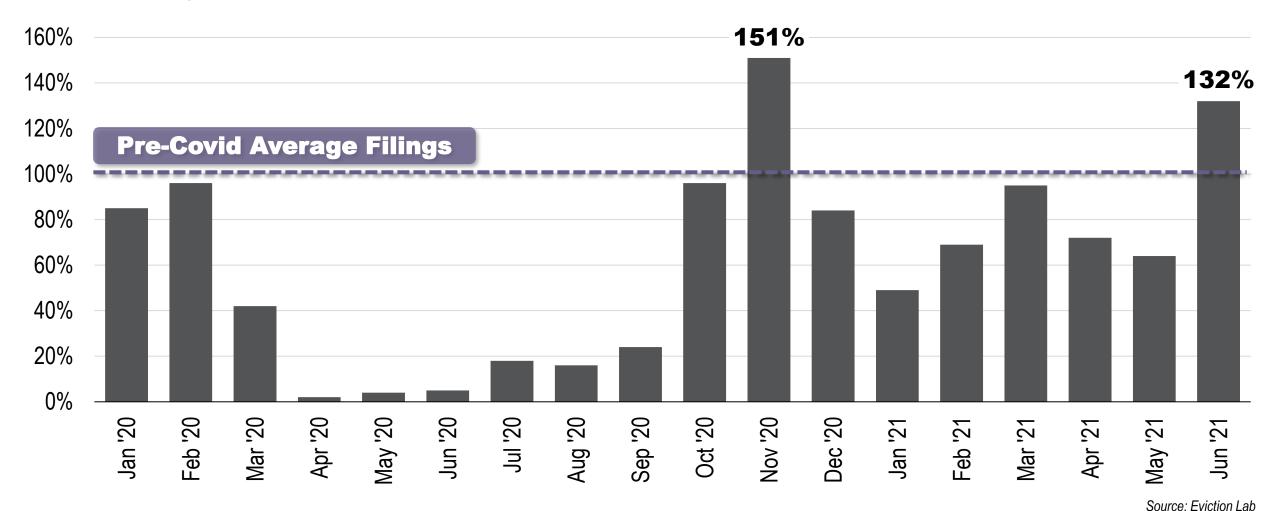
Monthly Eviction Filings Relative to Average







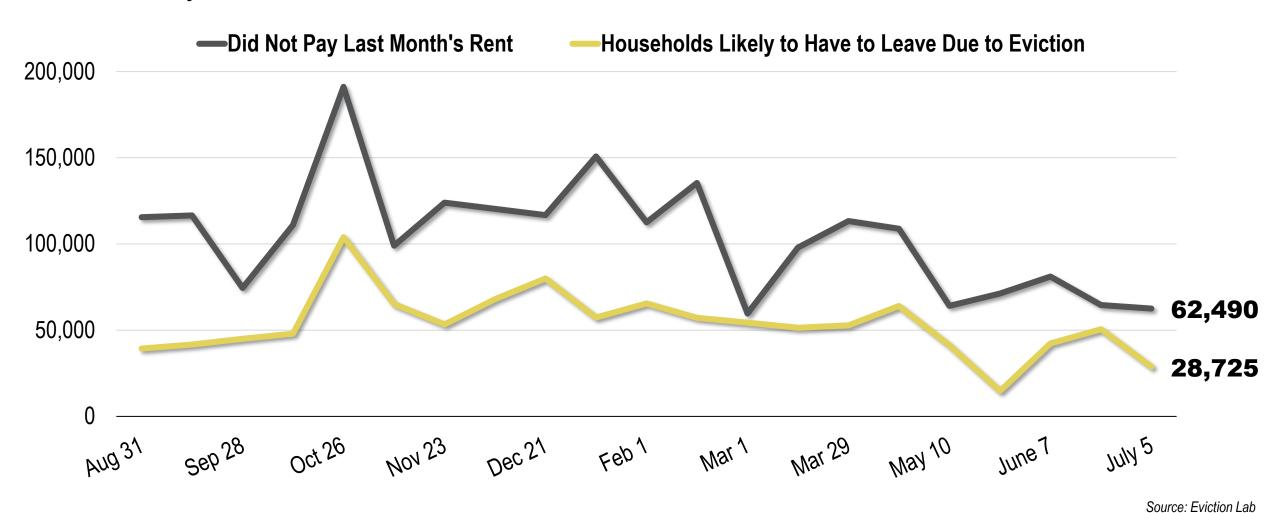
Monthly Eviction Filings Relative to Average







Housing Insecurity







THE BOTTOM LINE

Stimulus Will Burn Off by the Fall

Pent-up Capital and Demand Will Carry Us Through 2022 A Bigger Economic Cliff
Is Being Created by
Response Policies

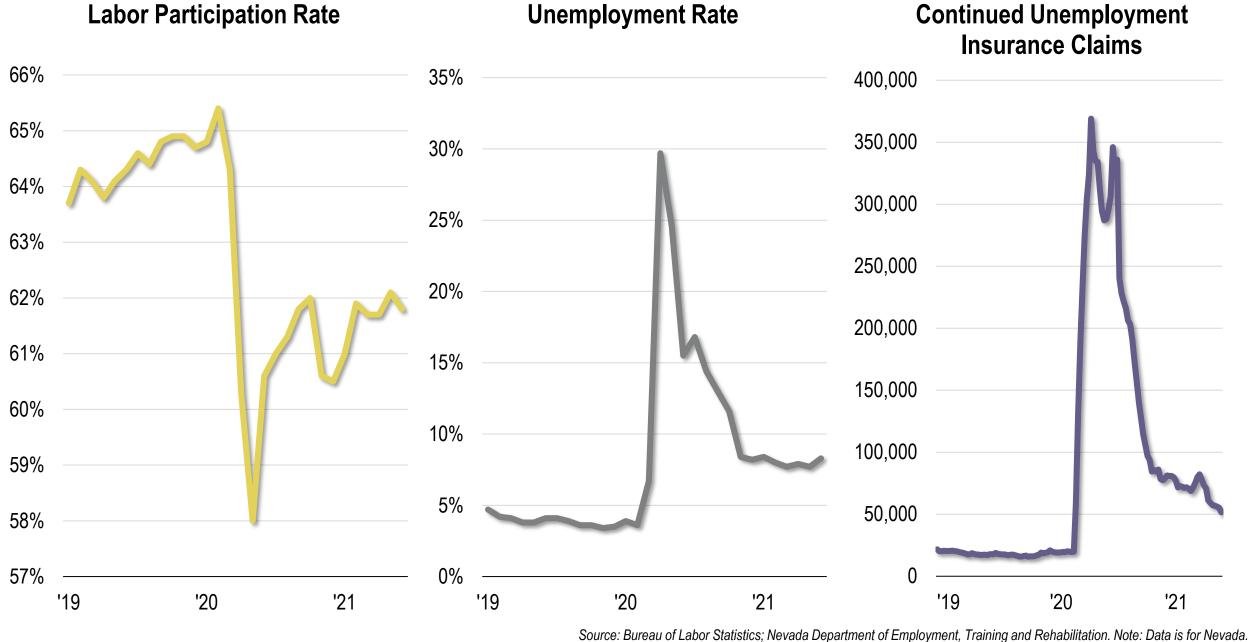




WHAT HAPPENS WHEN... PEOPLE GO BACK TO WORK?









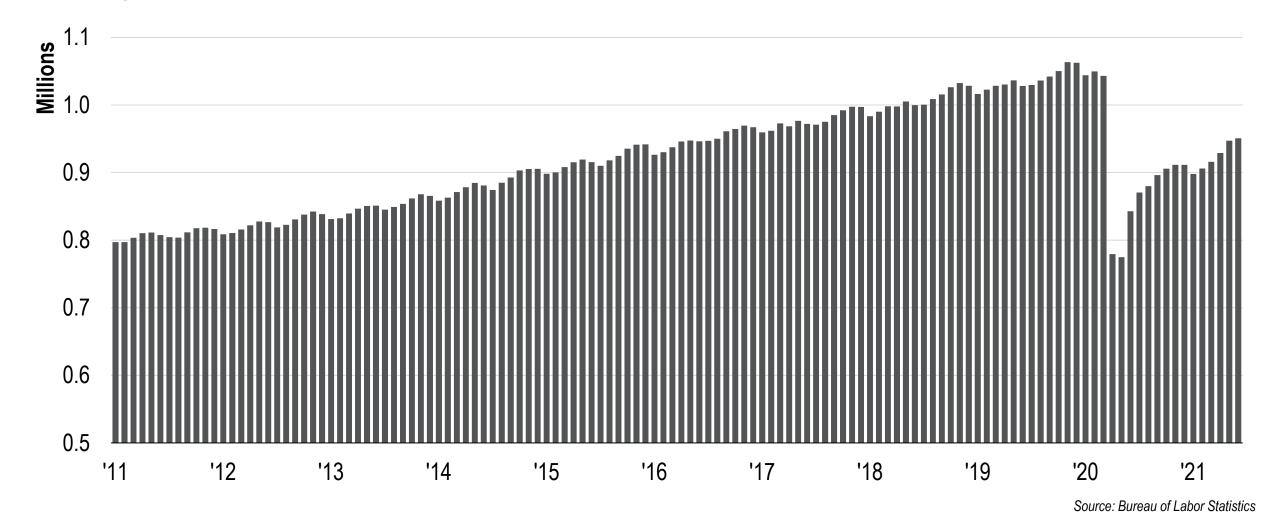


Federal Pandemic Unemployment Program Ending

Sept. 6th

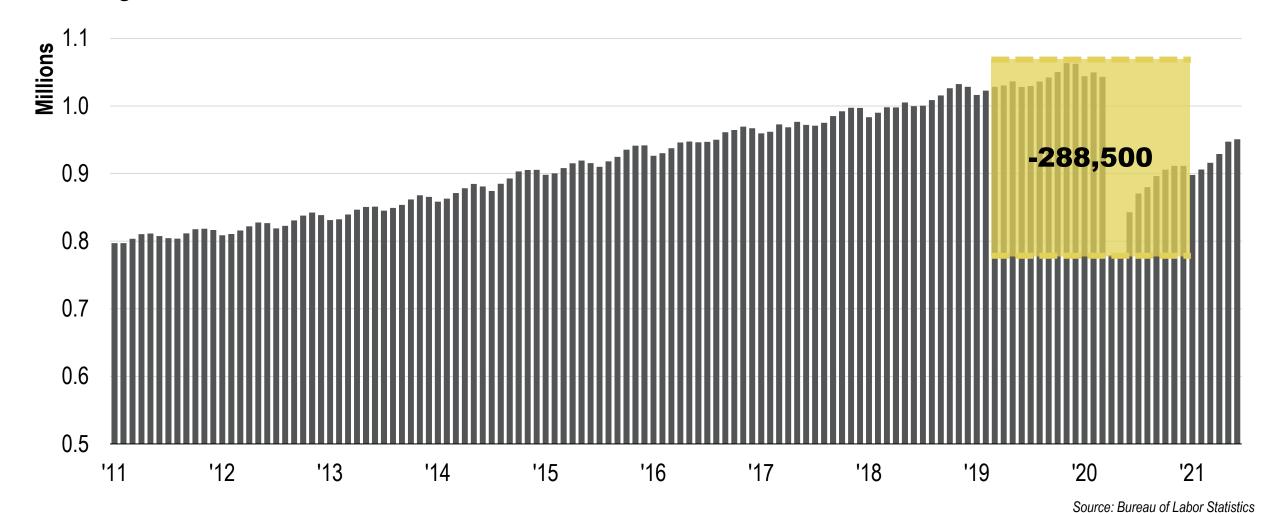






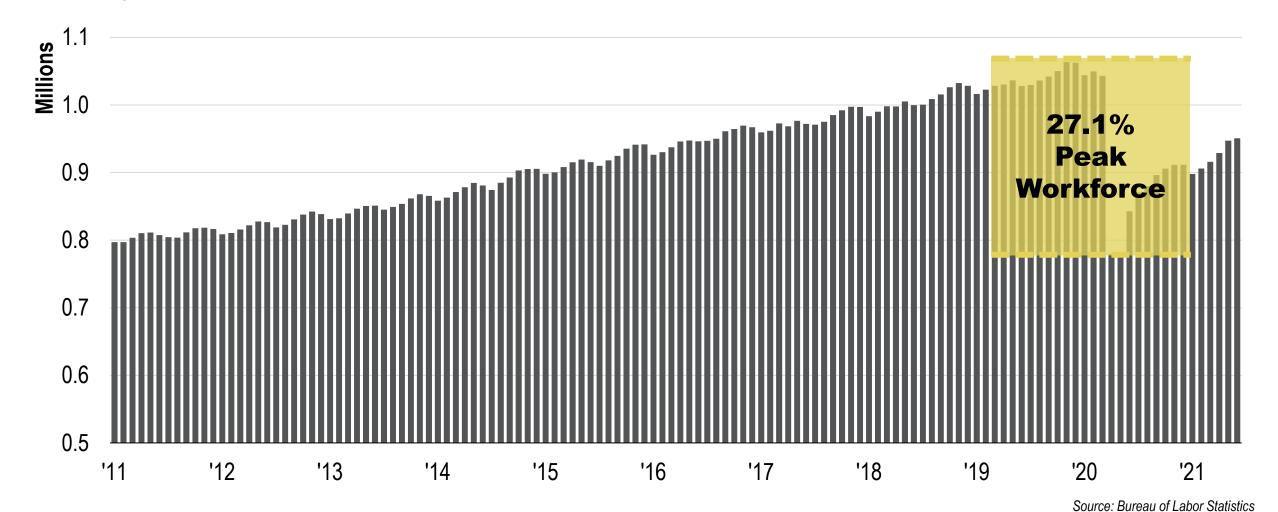






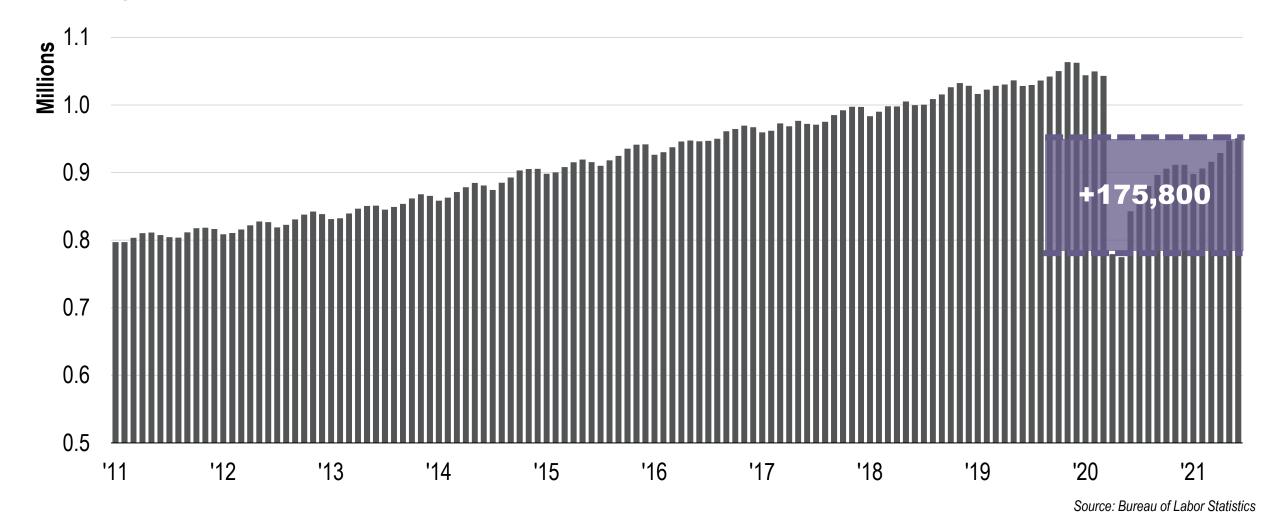






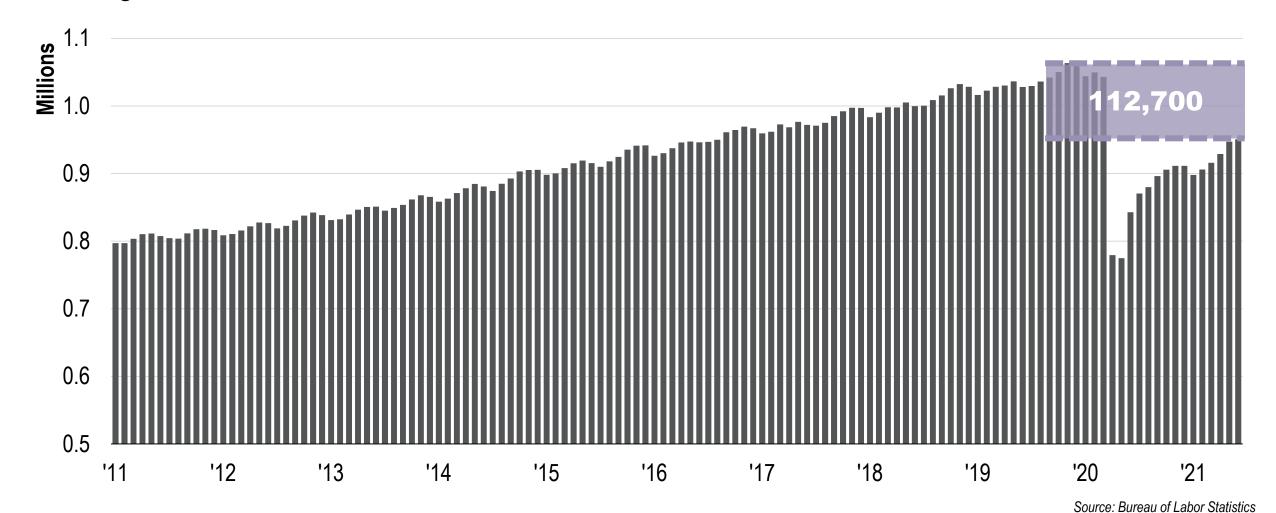










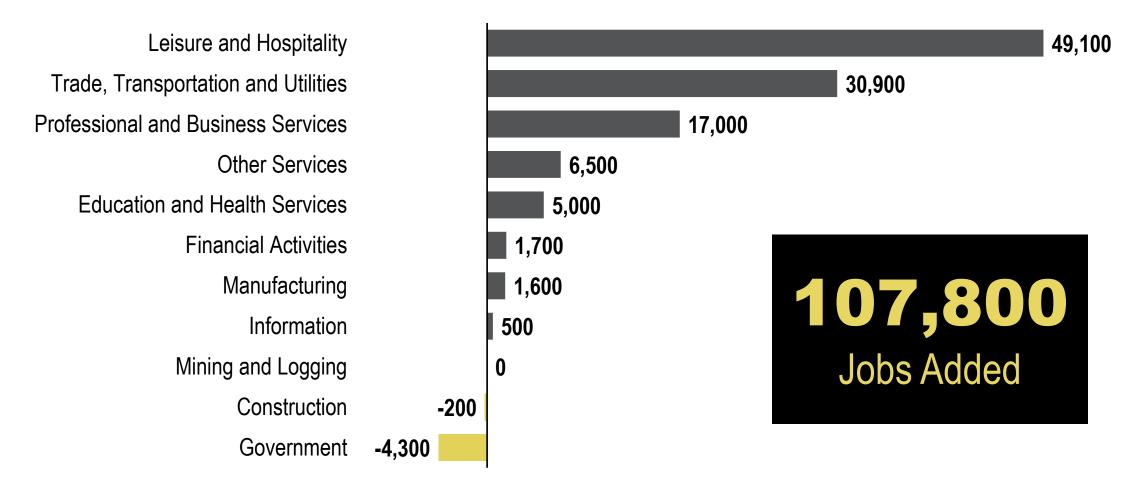






Employment Growth by Sector

Las Vegas MSA | Year-Over-Year



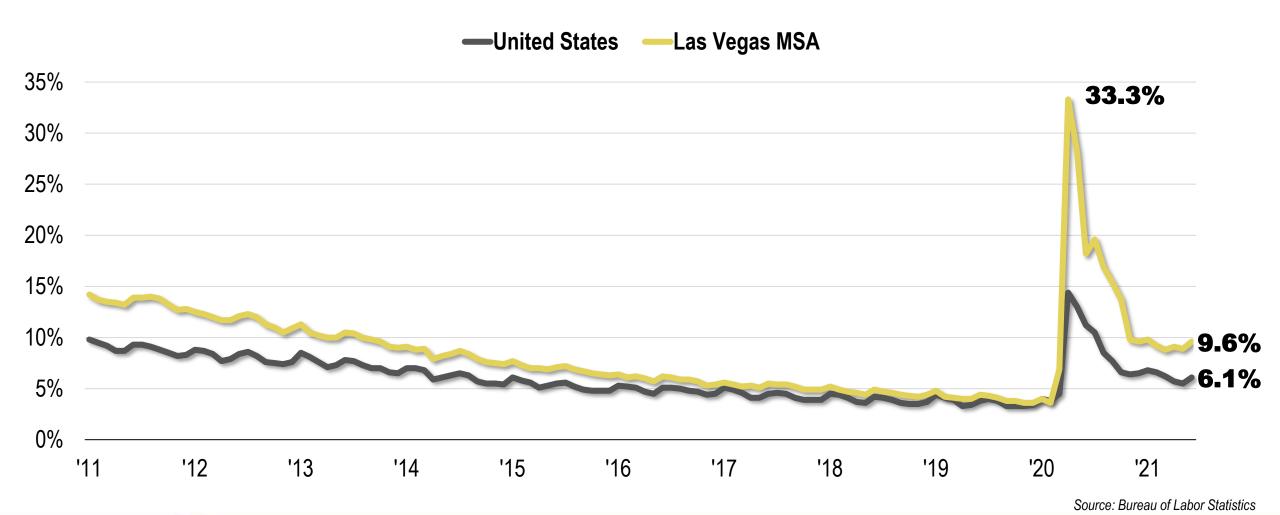




Source: Bureau of Labor Statistics

Unemployment Rate Comparison

United States vs. Las Vegas MSA

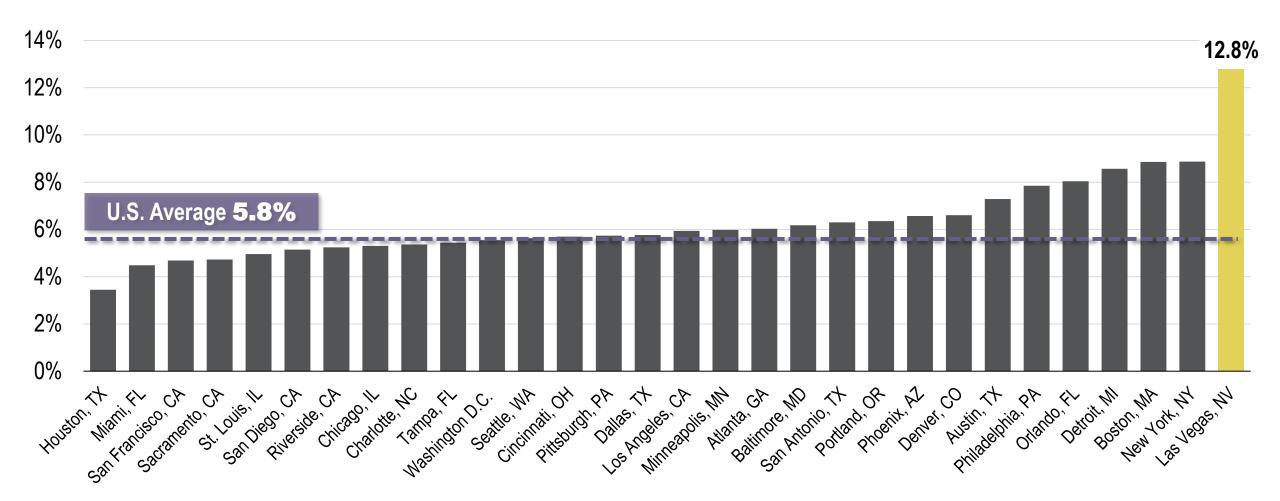


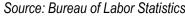




Employment Growth by Largest 30 MSAs

Year-Over-Year Growth









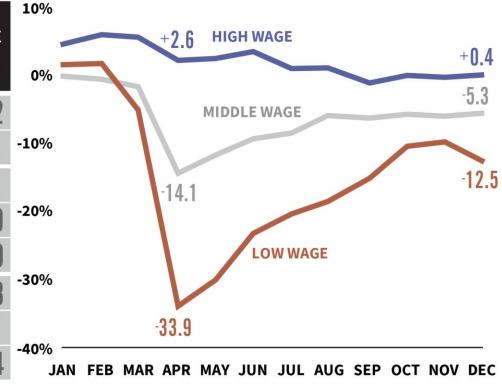
Unemployment Trends

Among Unemployed Adults

Unemployment Rate

DEC. 2019 **DEC. 2020** ___ CHANGE 15% + **3.1 ALL WORKERS** MEN WOMEN 6.3 **HS GRAD** SOME COLLEGE BACHELOR'S+ 25-44 6.0 45-64 65+

Employment Growth (2020)



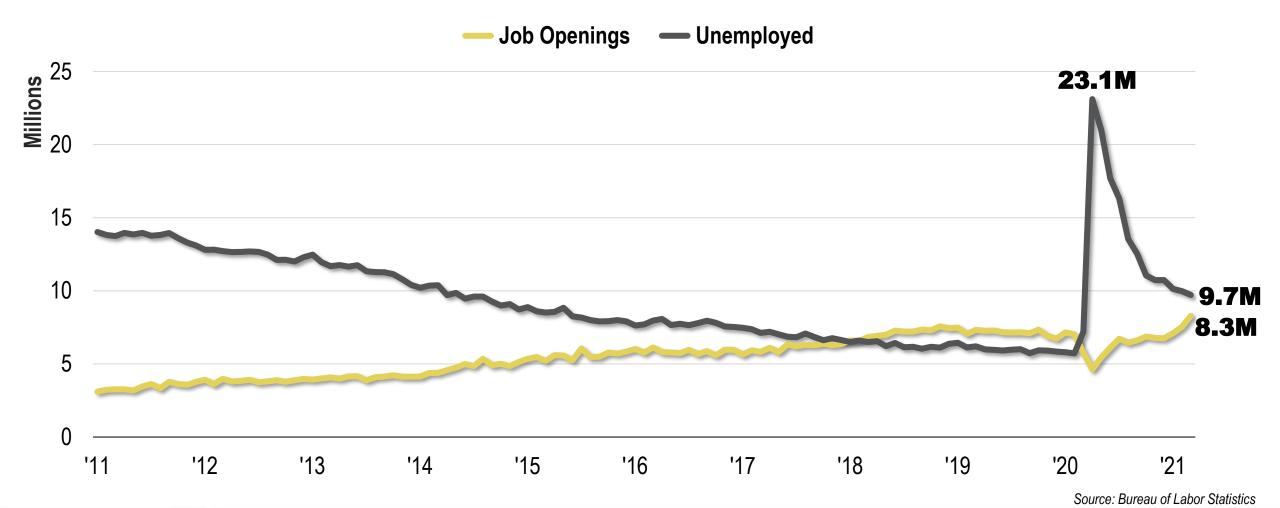
Source: Pew Research Center





Job Openings vs. Unemployed

United States

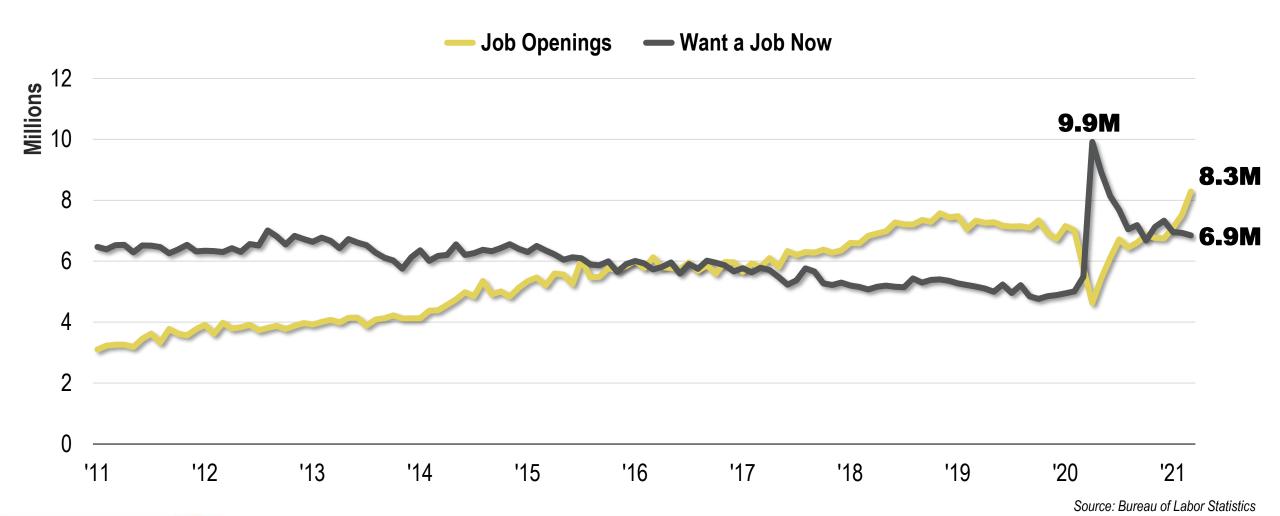






Job Openings vs. Seeking Employment

United States

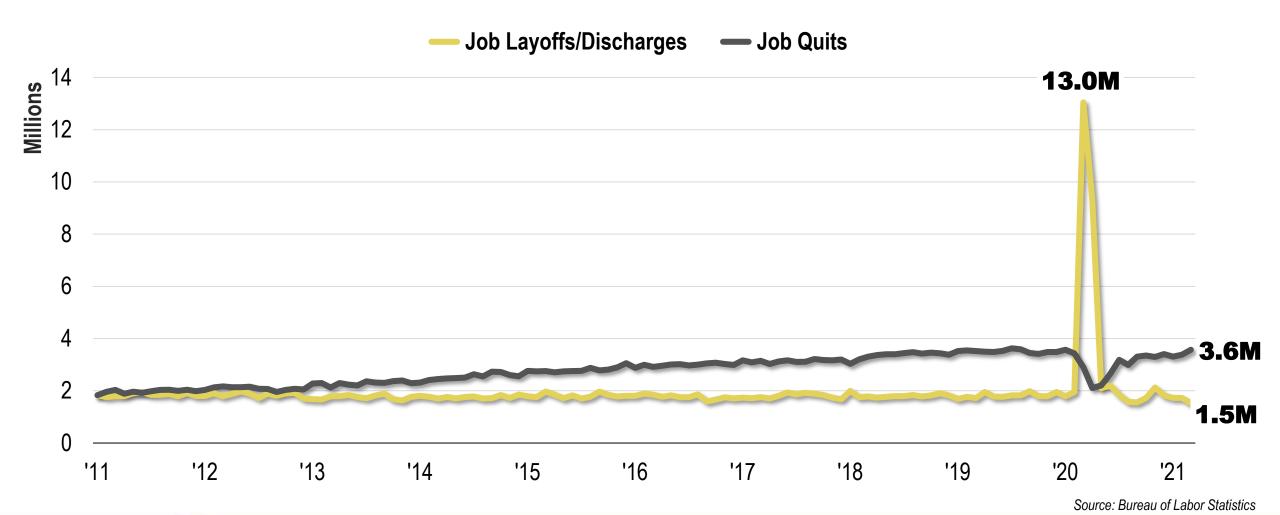






Job Layoffs/Discharges vs. Quits

United States







Are We Experiencing a Labor Shortage or a Reassessment of Work?



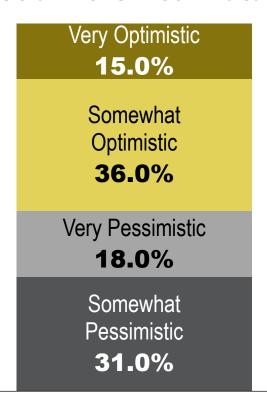




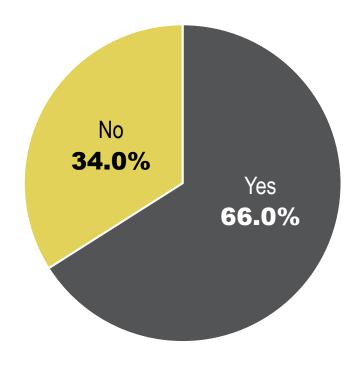
Mixed Views About Job Prospects

Among Unemployed Adults

Current Outlook on Finding a Job in the Near Future



Seriously Considered Changing Occupation/Field of Work



Source: Pew Research Center





Increased Demand for Remote Work



5.7M

Employees
(4.1% of the U.S. Employee
Workforce) Currently Work-atHome Half-Time or More



82%

U.S. Employees Want to Work
From Home at Least Some
of the Time When the
Pandemic Is Over



Flexibility

Is One of the Highest-Ranked Benefits by Millennials

Source: Global Workplace Analytics









THE BOTTOM LINE Workers Will Go Back to Some Jobs Will No Work Over the Next Year Longer Exist





WHAT HAPPENS WHEN... SCHOOLS OPEN BACK UP?





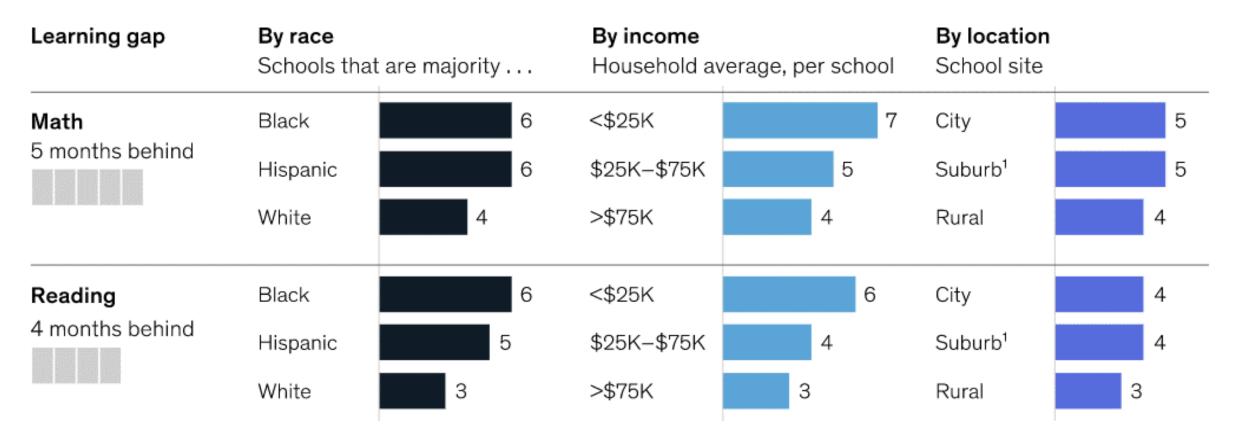
How Families Feel About Schools Opening Back Up

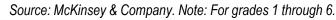






Cumulative Months of Unfinished Learning Due to the Pandemic

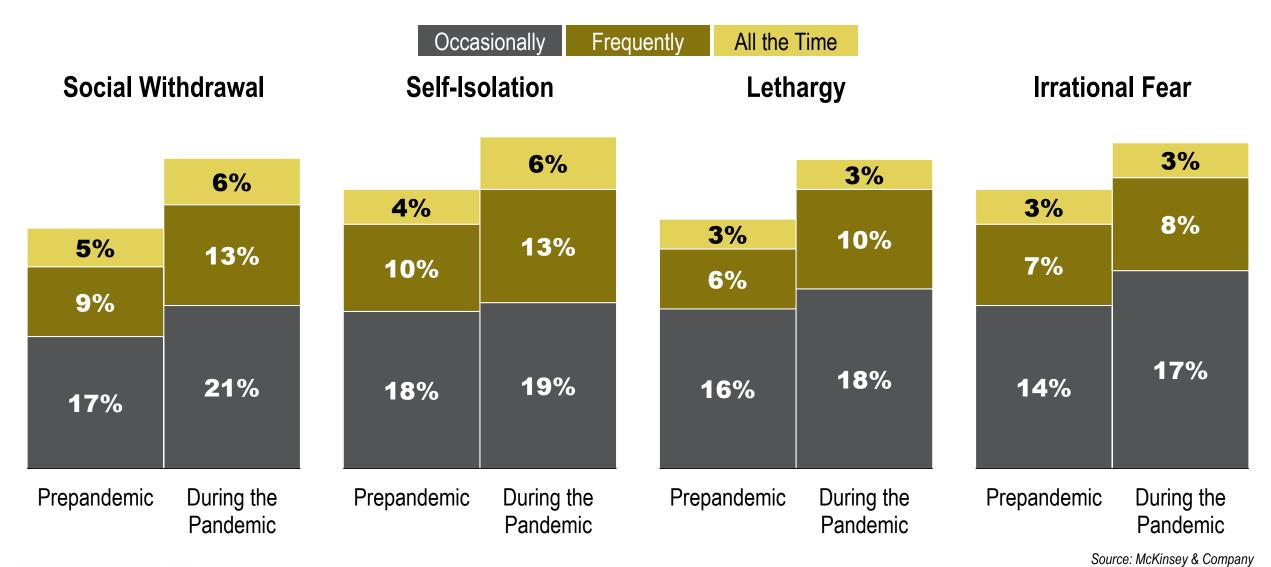








The Impact on Mental Health







12 CCSD Campuses Will Offer a FullTime Distance Learning Option

11,800

Students (5% of Total Registration)
Opted into Virtual Learning

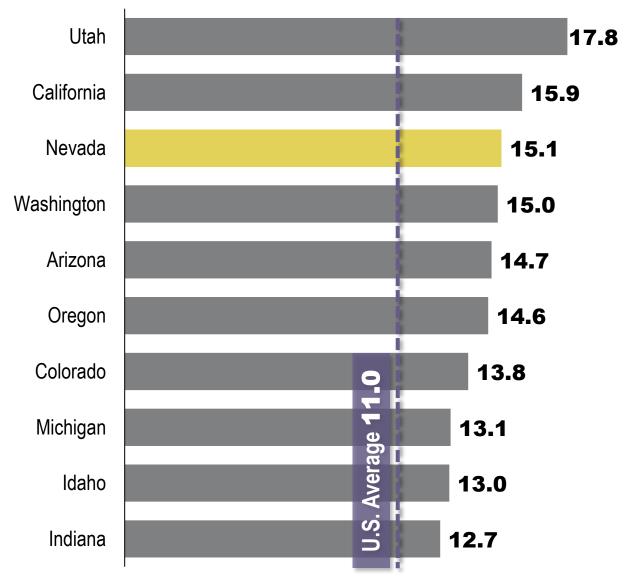








Top 10 States for Students Per Teacher



Source: U.S. Census Bureau; Applied Analysis. Note: Enrollment includes elementary through secondary.





THE BOTTOM LINE We Have a Significant Impact Will Last Learning Gap to for a Generation Overcome





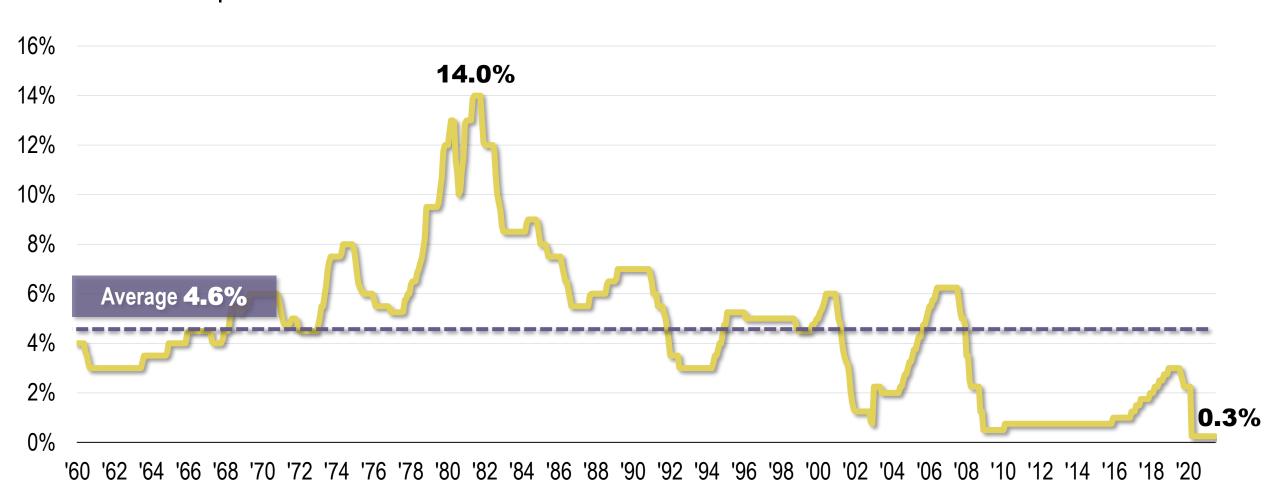
WHAT HAPPENS WHEN... INTEREST RATES START TO RISE?

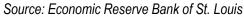




Interest Rates

United States | Discount Rate









Interest Rate Increases Could Come As Early As 2023

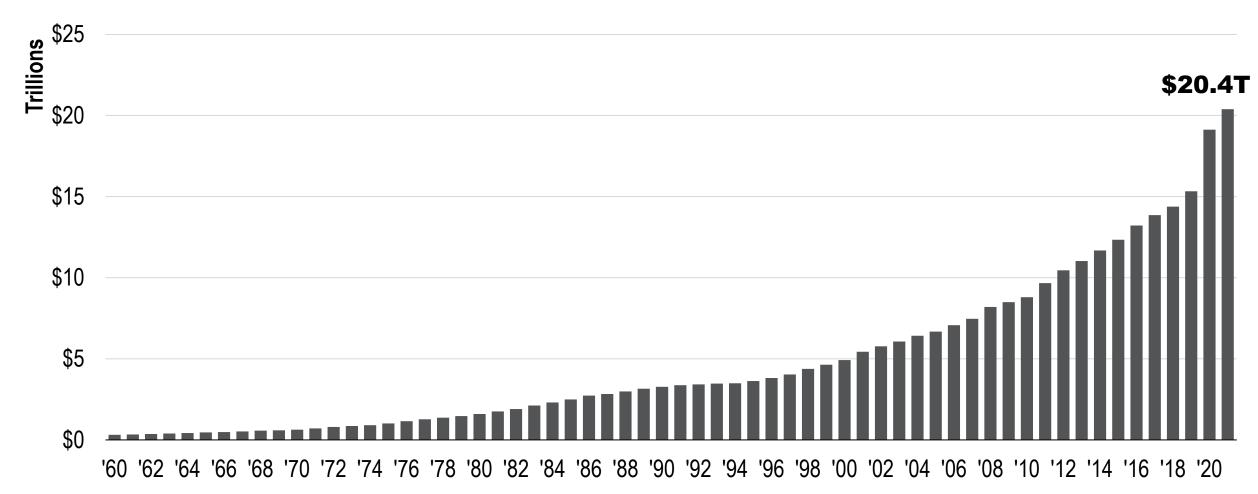


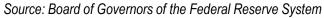




M2 Money Stock

United States



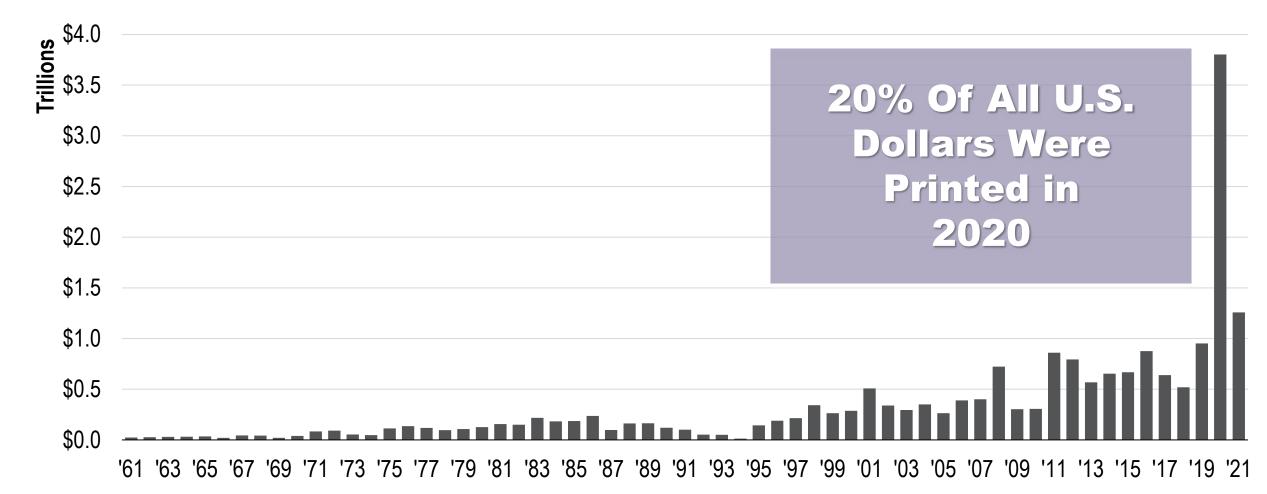


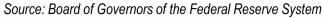




M2 Money Stock Net Growth

United States











Are We in the Midst of Another Great Inflation?

Source (Image): Thought Co. (Getty images)

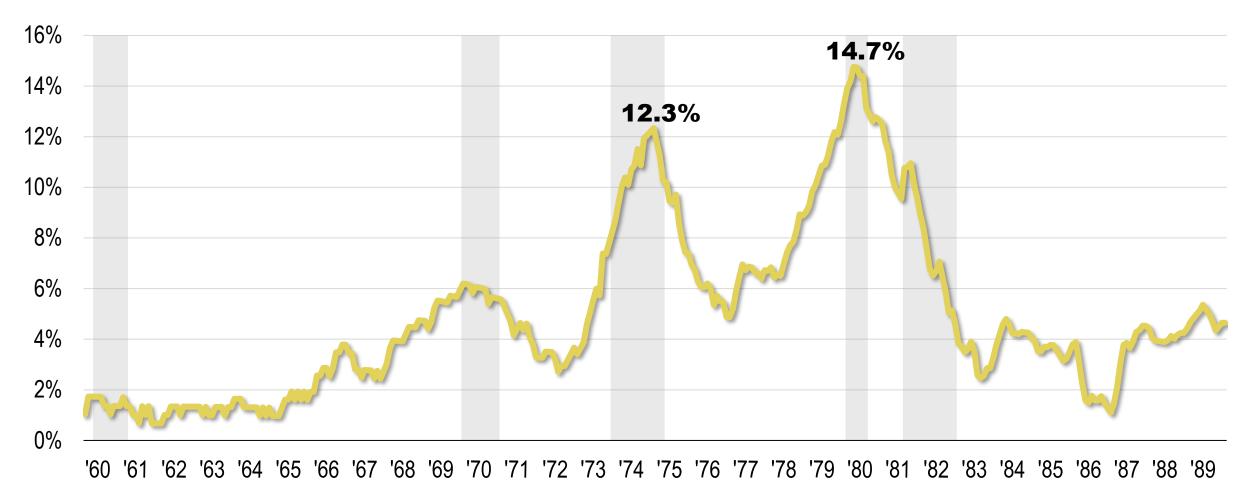


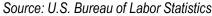




The Great Inflation of the 1970s

CPI Growth | United States | All Urban Consumers



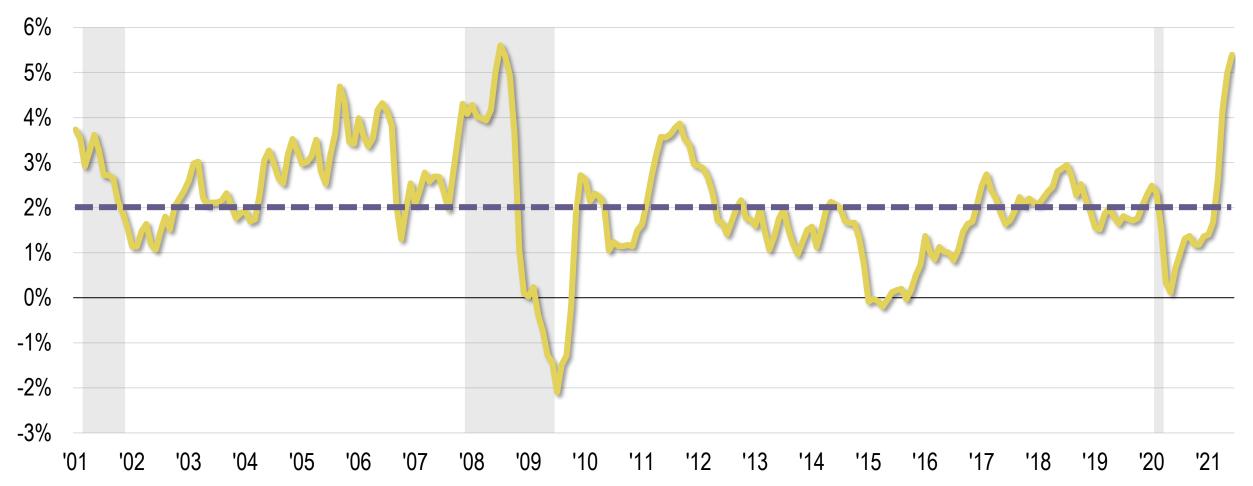


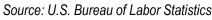




Consumer Price Index Growth

United States | Year-Over-Year | All Urban Consumers



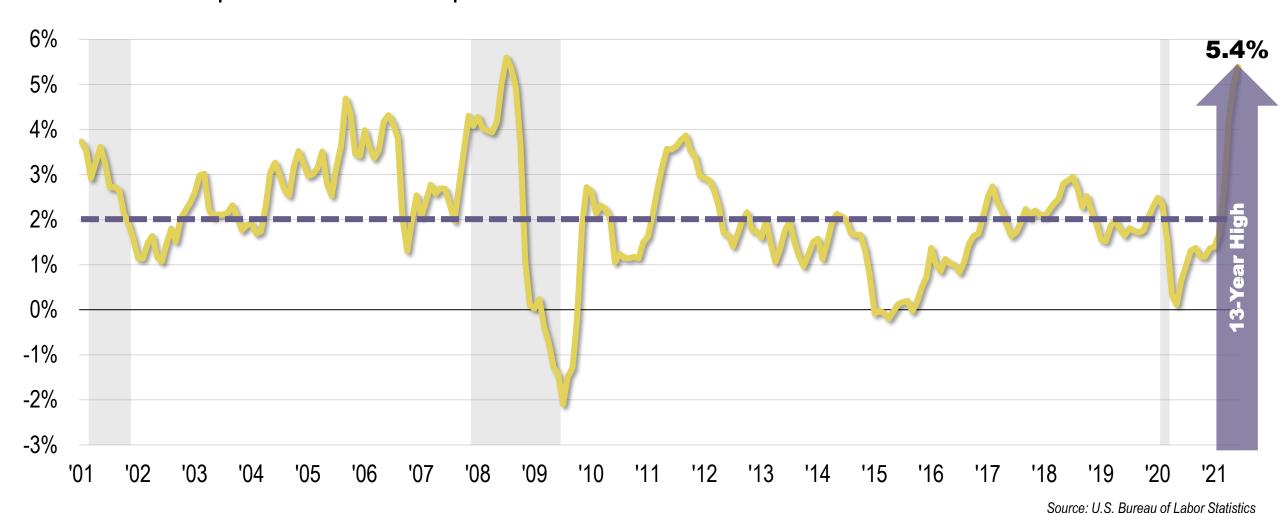






Consumer Price Index Growth

United States | Year-Over-Year | All Urban Consumers

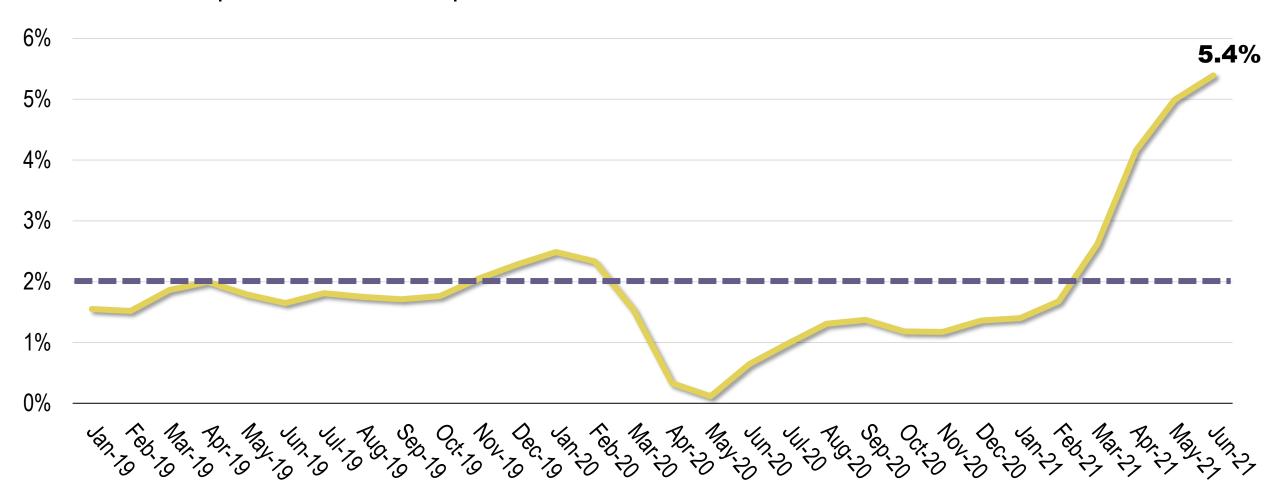


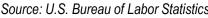




Consumer Price Index Growth

United States | Year-Over-Year | All Urban Consumers







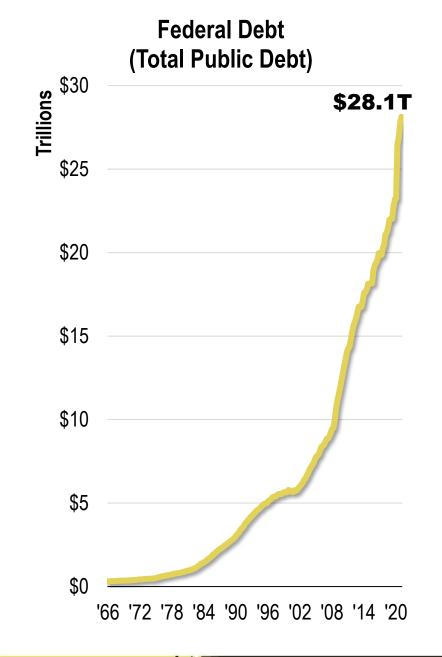


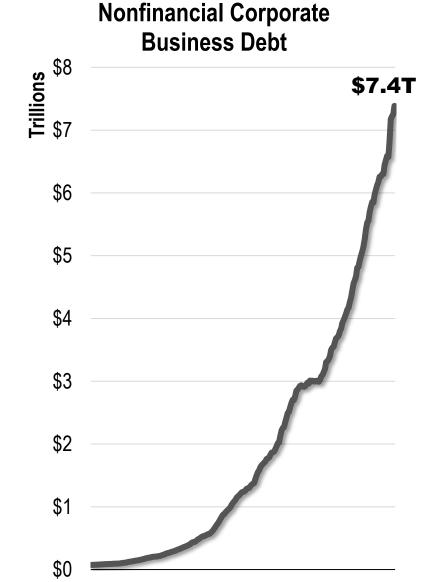
Is Inflation Transitory?

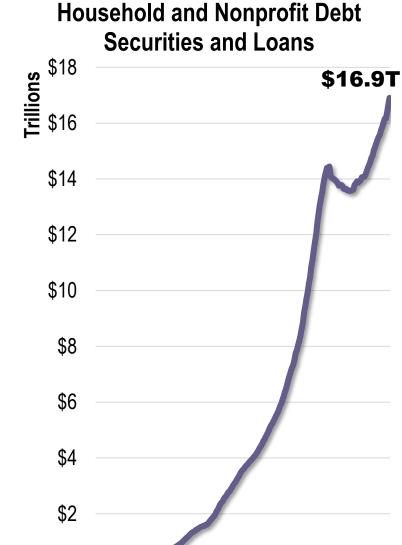












Source: Board of Governors of the Federal Reserve System; U.S. Department of the Treasury

'60 '66 '72 '78 '84 '90 '96 '02 '08 '14 '20

\$0

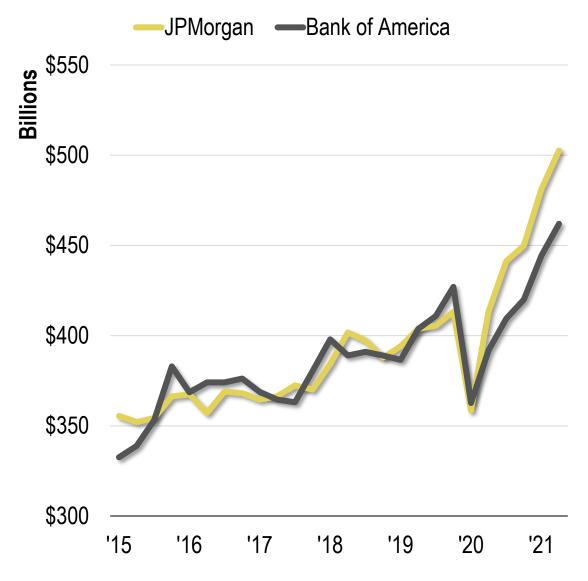




'60 '66 '72 '78 '84 '90 '96 '02 '08 '14 '20

"JPMorgan Chase & Co. and Bank of America Corp., the two biggest banks in the U.S., together had nearly \$1 trillion in unused corporate credit at the end of June."

Undrawn Lending Commitments



Source: Wall Street Journal









THE BOTTOM LINE

Interest Rates Are Going to Increase Goods and Services Will Become More Expensive





WHAT HAPPENS WHEN... THE HOUSING MARKET RETURNS TO NORMAL?





U.S. Mortgage Interest Rates

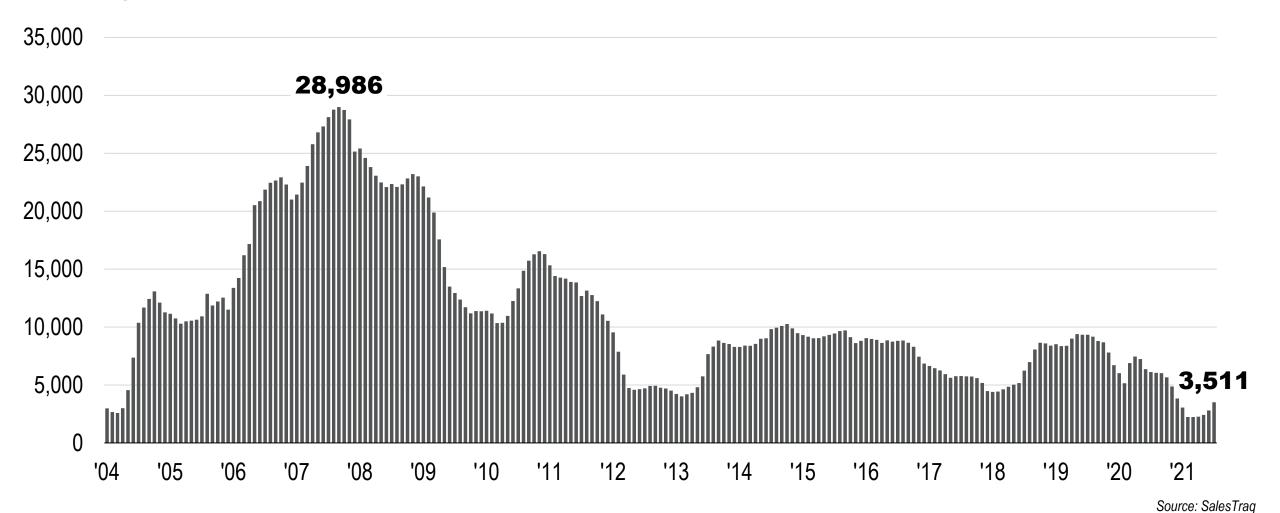
Fixed-Rate

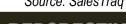






MLS Listings

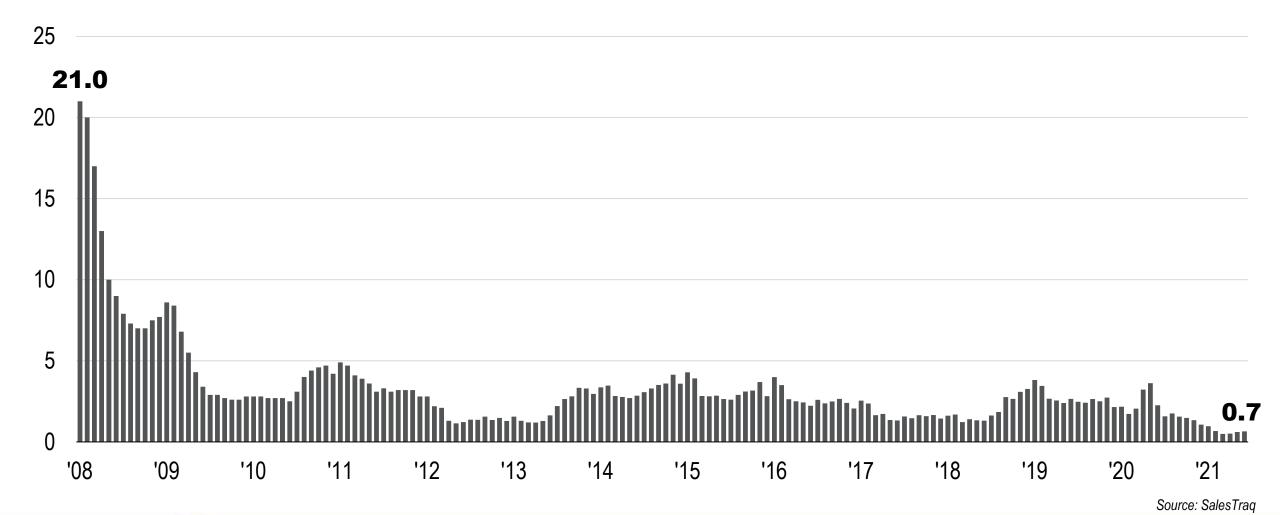






MLS Effective Inventory

Las Vegas Area | In Months

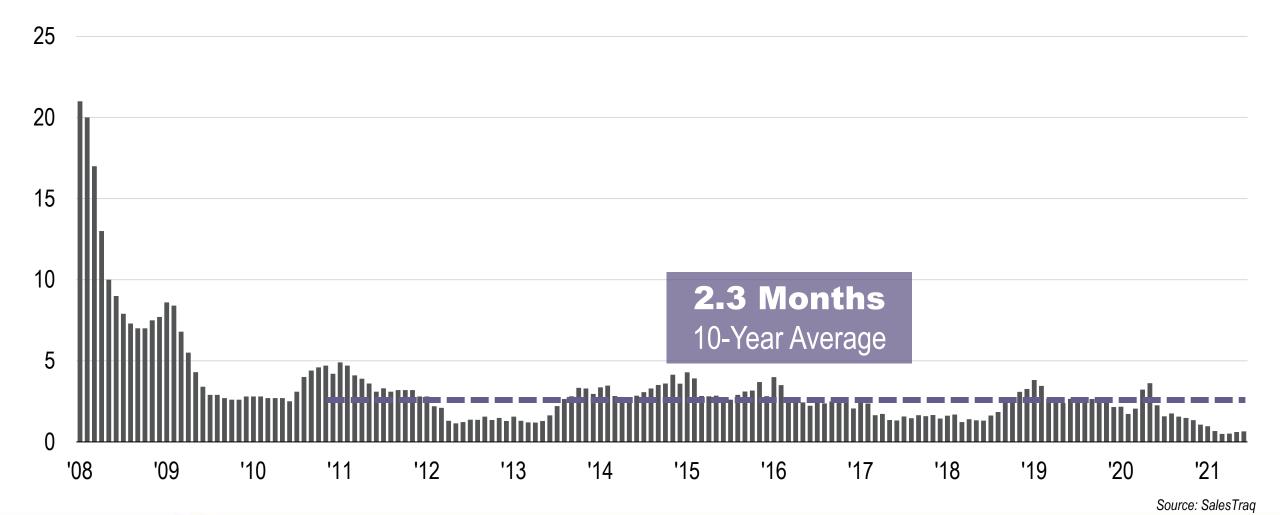






MLS Effective Inventory

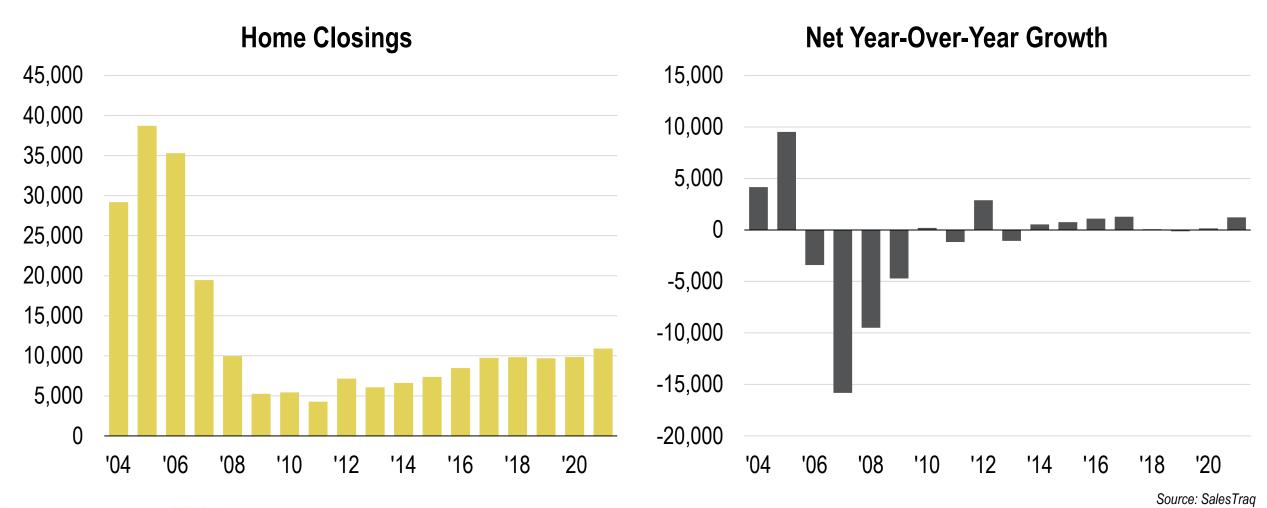
Las Vegas Area | In Months







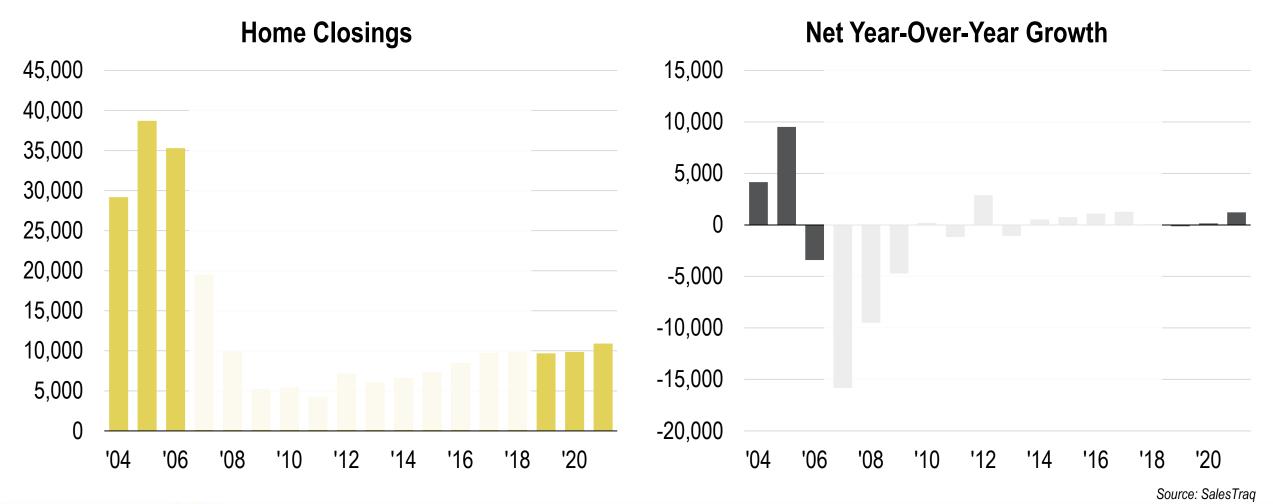
New Home Closings







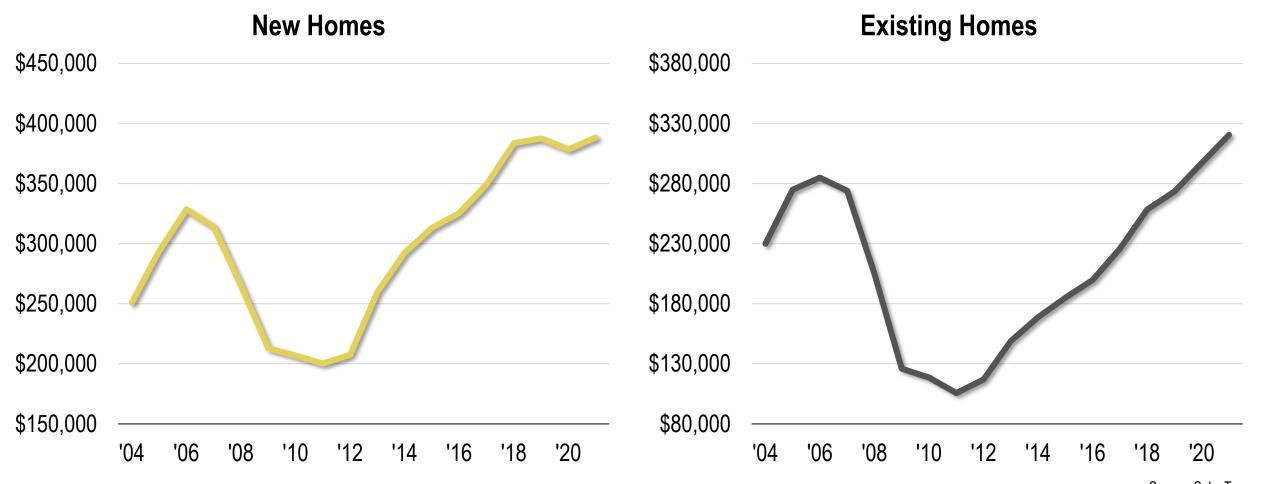
New Home Closings







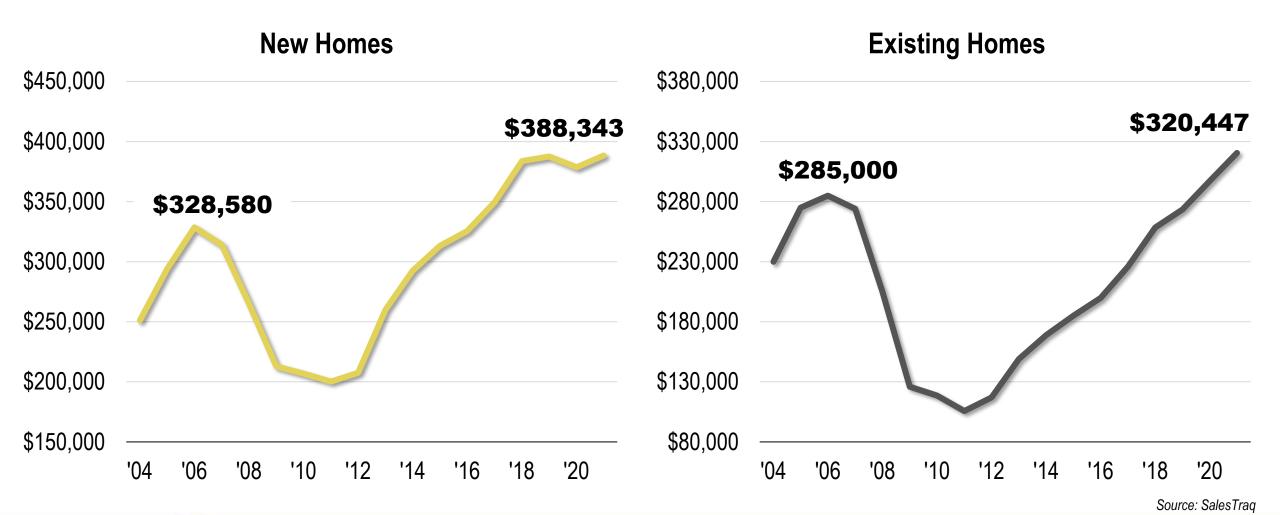
Median Closing Prices







Median Closing Prices

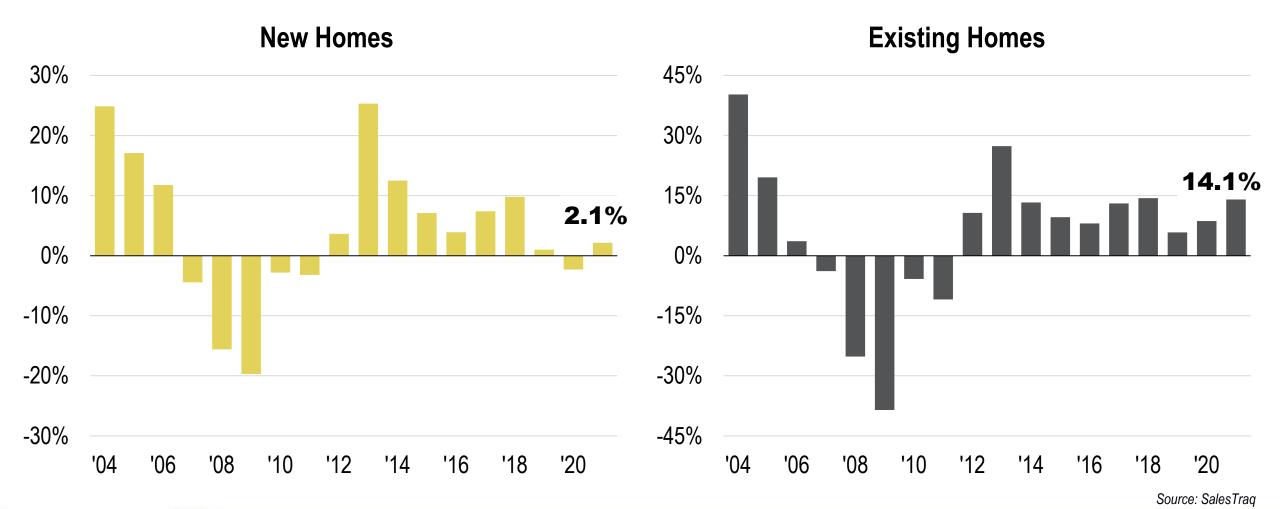






Median Closing Prices Growth

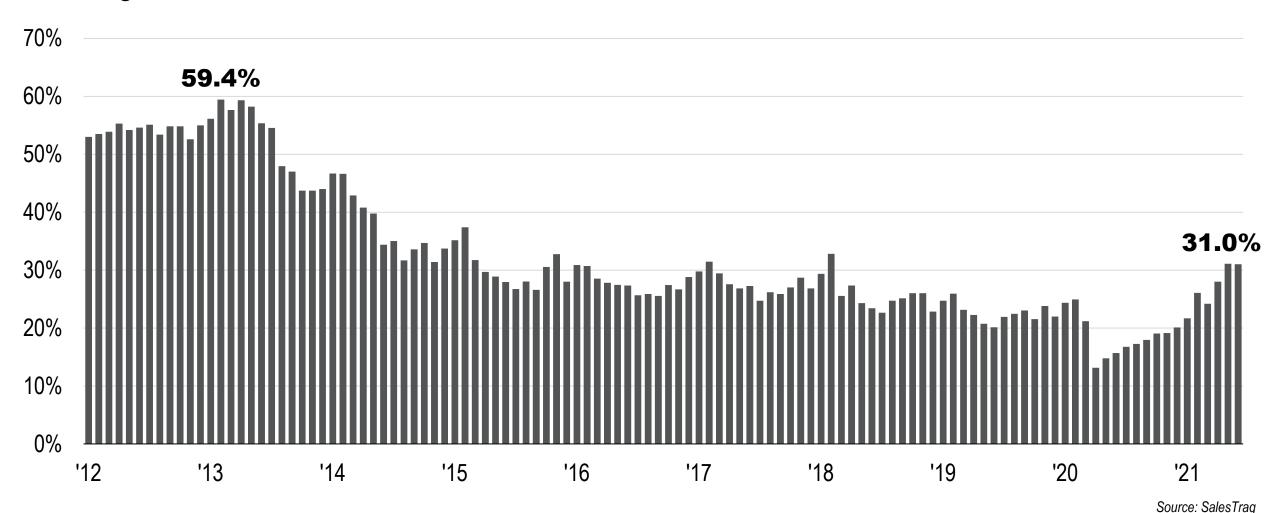
Las Vegas Area | Year-Over-Year







Share of Home Sales by Cash Buyers







Share of Home Sales by Cash Buyers

25.4%

Of Homes Sold for Under \$300,000 in the Last 12 Months Were From Cash Buyers



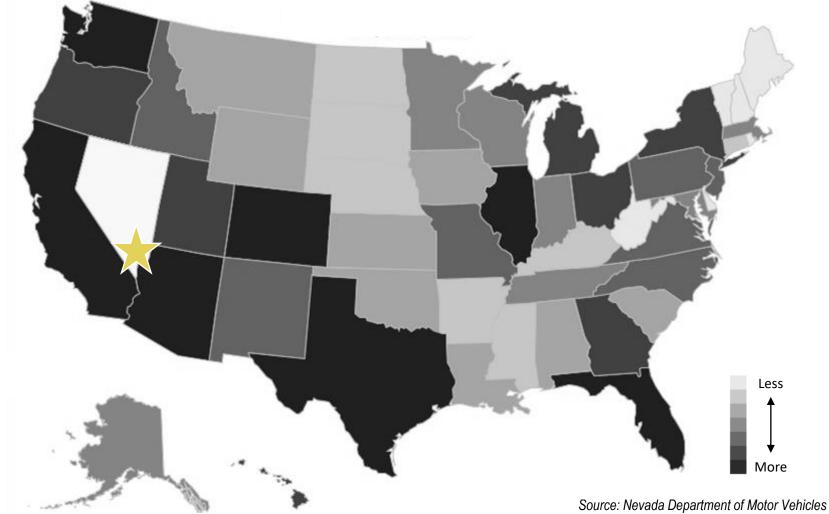




Newcomers to Clark County

2021 | Based on Drivers License Surrenders

Top 5 States		Share of Newcomers
1	California	39.9%
2	Florida	5.0%
3	Texas	4.1%
4	Arizona	4.1%
5	Washington	3.8%

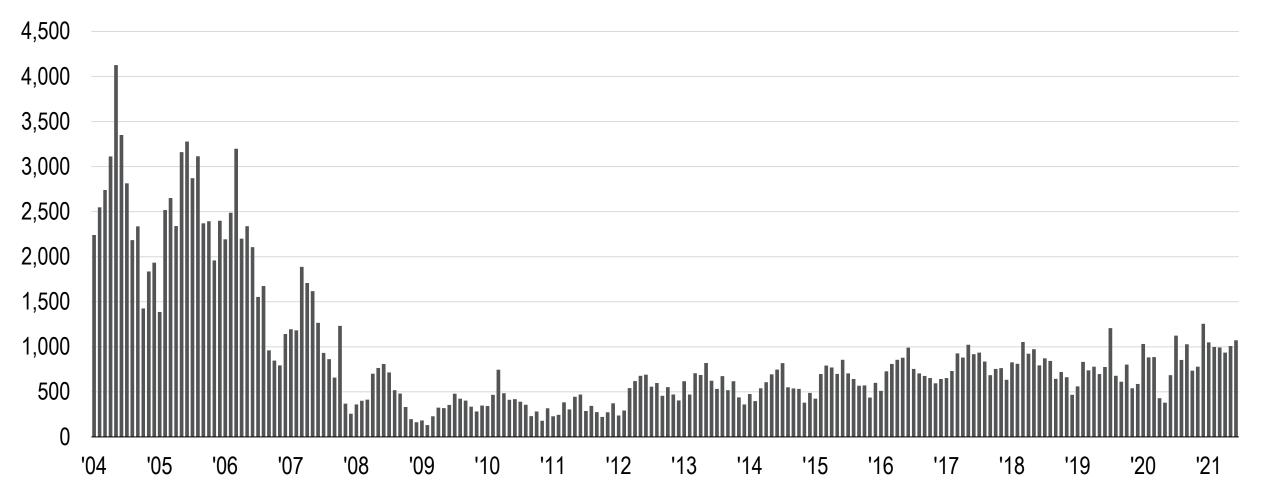






New Single-Family Residential Units Permitted

Las Vegas MSA

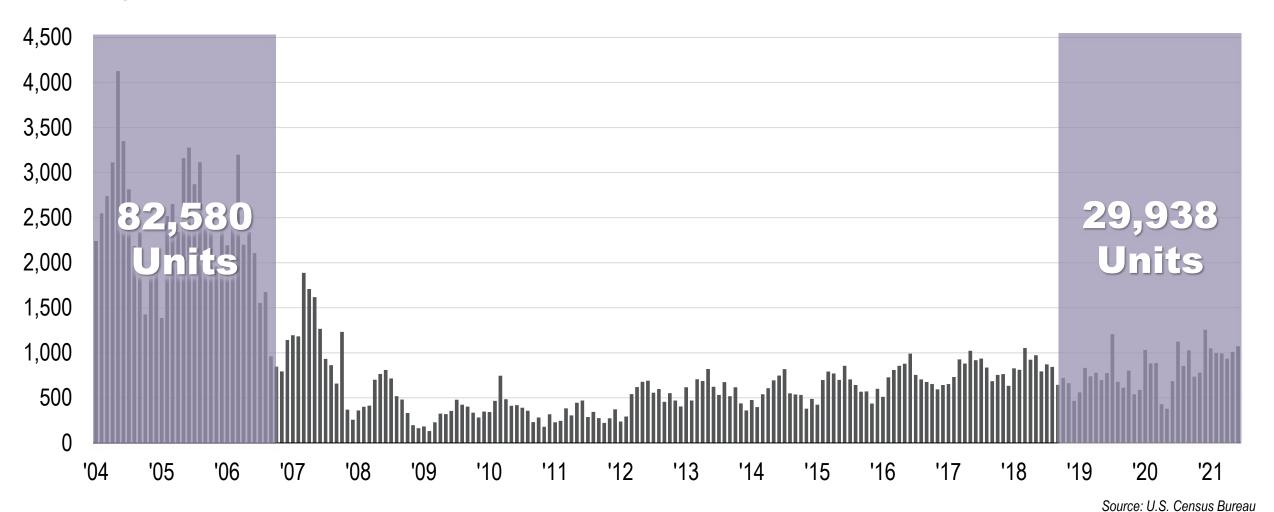






New Single-Family Residential Units Permitted

Las Vegas MSA







THE BOTTOM LINE

Low Interest Rates Are Pulling Demand Forward

Experiencing Strong
Migration (and Equity
Inflow) from California

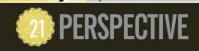
Current Appreciation is Not Sustainable





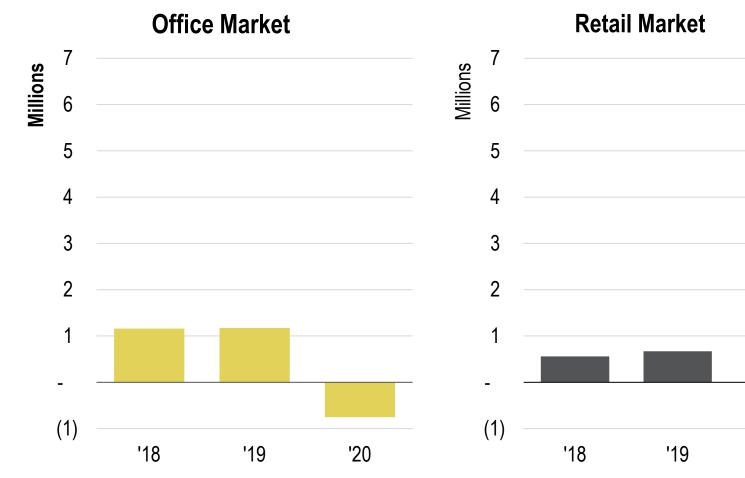
WHAT HAPPENS WHEN... WE RUN OUT OF INDUSTRIAL LAND?

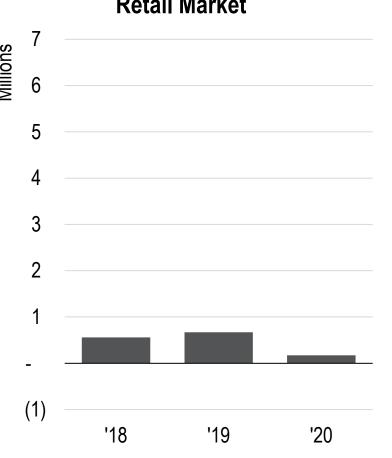


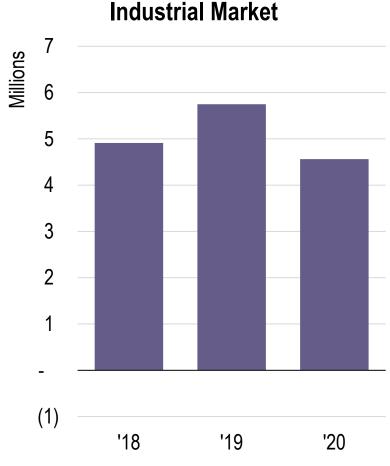


Commercial Market Absorption

Las Vegas Area | In Square Feet











Major Industrial Users in Las Vegas











Las Vegas Industrial Market

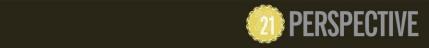
The West Coast Distribution Hub



City	Distance (Miles)	Travel Time
Los Angeles, CA	270	4 Hrs, 0 Min
Phoenix, AZ	298	4 Hrs, 38 Min
Salt Lake City, UT	421	5 Hrs, 51 Min
Reno, NV	448	7 Hrs, 1 Min
Albuquerque, NM	574	8 Hrs, 20 Min
San Francisco, CA	568	8 Hrs, 29 Min
Boise, ID	630	9 Hrs, 32 Min
Denver, CO	748	10 Hrs, 50 Min

Source: Applied Analysis

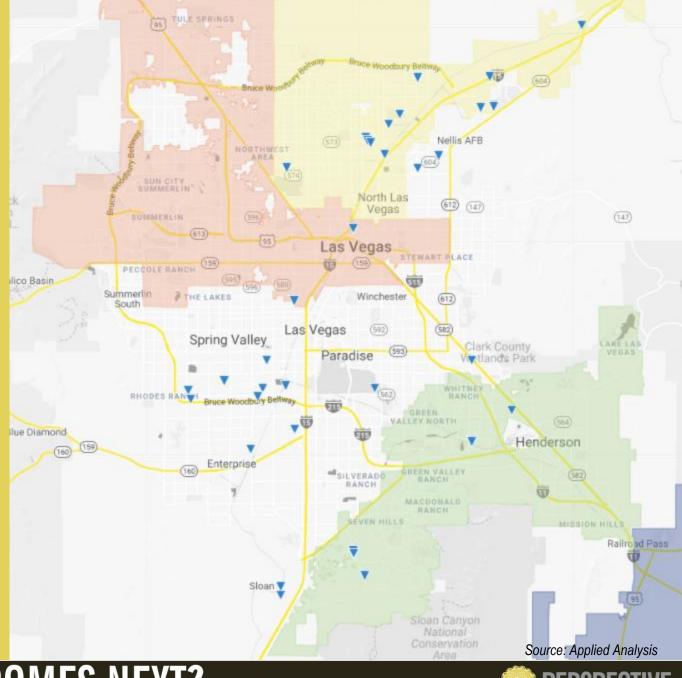




Under Construction and Planned Activity

37
Projects

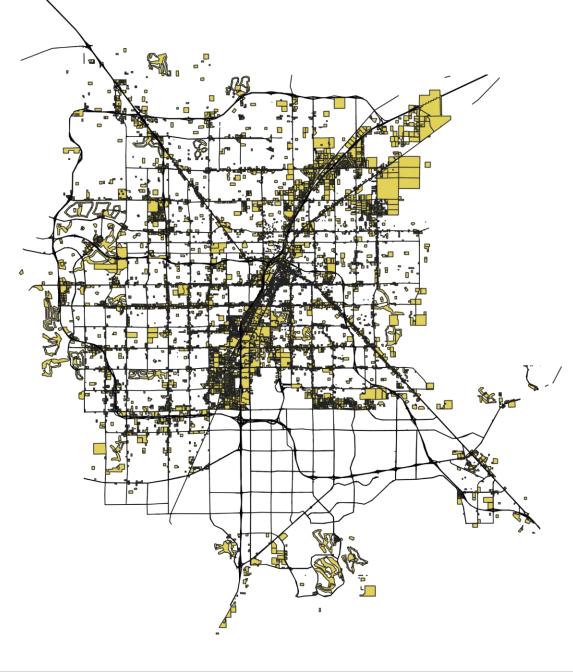
19.9 Million
Square Feet of New
Inventory







Industrial Land Developed







Industrial Land Vacant

3,563Total Acres Available

6 Parcels 50+ Acres



Note: Updated data to consider zoning anomalies, access to utilities and other factors.







Expanding into Apex Industrial Park

20,000Acres

12-MileNew Water Line







Vantage North (VanTrust)

350 Acres

4.6 MillionSquare Feet





THE BOTTOM LINE

Land Availability is Critical to Our Ability to Grow Access to Land Will Be Increasingly Limited





WHAT HAPPENS WHEN... WE REACH 3 MILLION RESIDENTS?

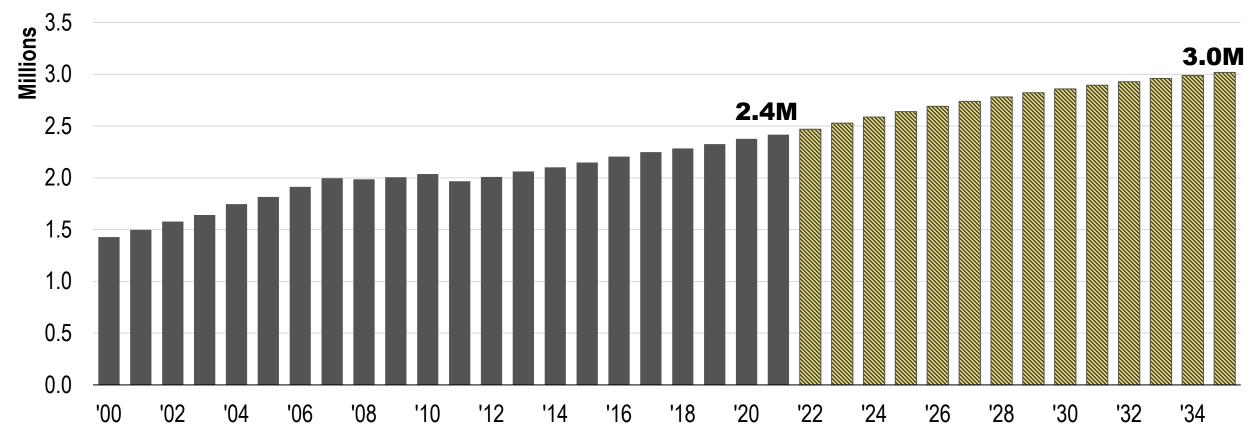




Population Projection

Clark County





Source: U.S. Census Bureau; UNLV CBER





New Clark County Residents

139

Per Day

5.8

Per Hour

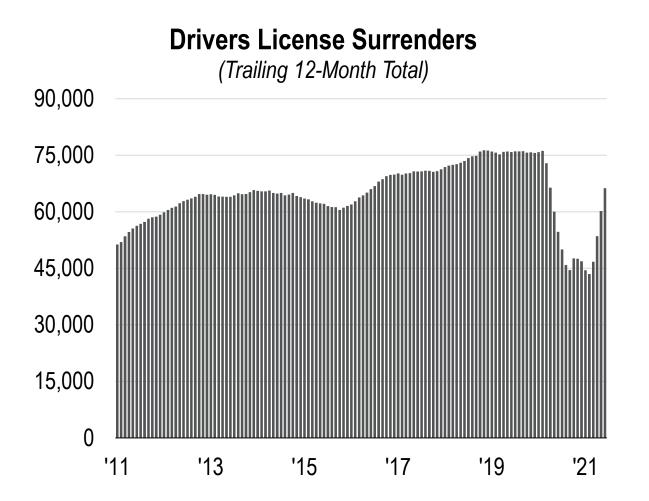
Source: U.S. Census Bureau



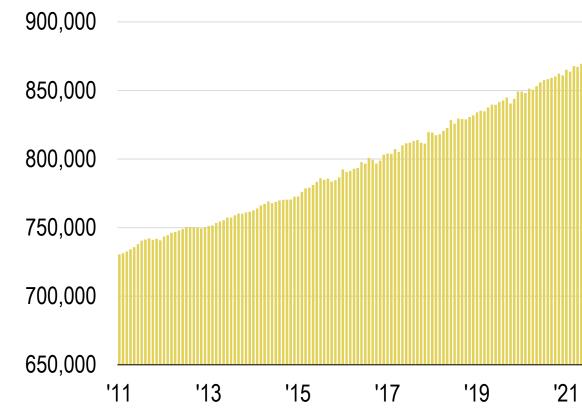


Population Migration Metrics

Southern Nevada



Electric Meter Connections



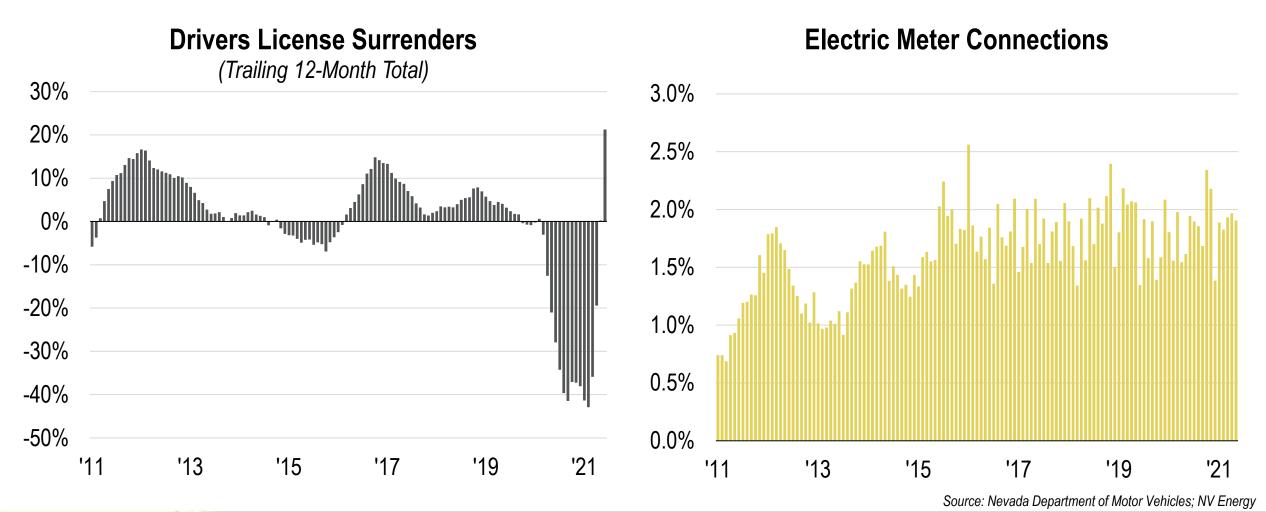
Source: Nevada Department of Motor Vehicles; NV Energy





Population Migration Metrics

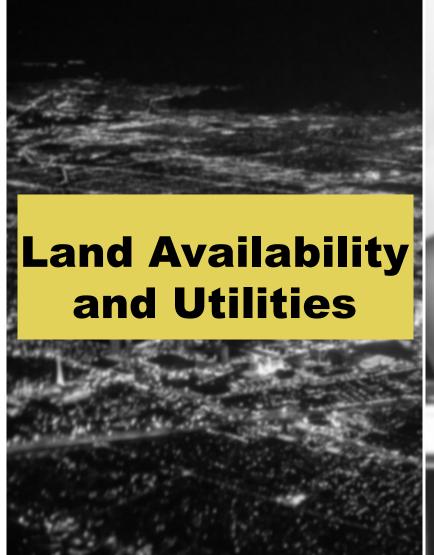
Southern Nevada | Year-Over-Year Growth Rate







Capacity Strains and Limits









THE BOTTOM LINE **New Residents** Are Coming





WHAT HAPPENS WHEN... ALL THE VISITORS COME BACK?





WHOWE











Las Vegas' Tourism Capacity

147,700

Hotel Rooms

14 Million

Square Feet of Exhibit and Meeting Space

Source: Las Vegas Convention and Visitors Authority





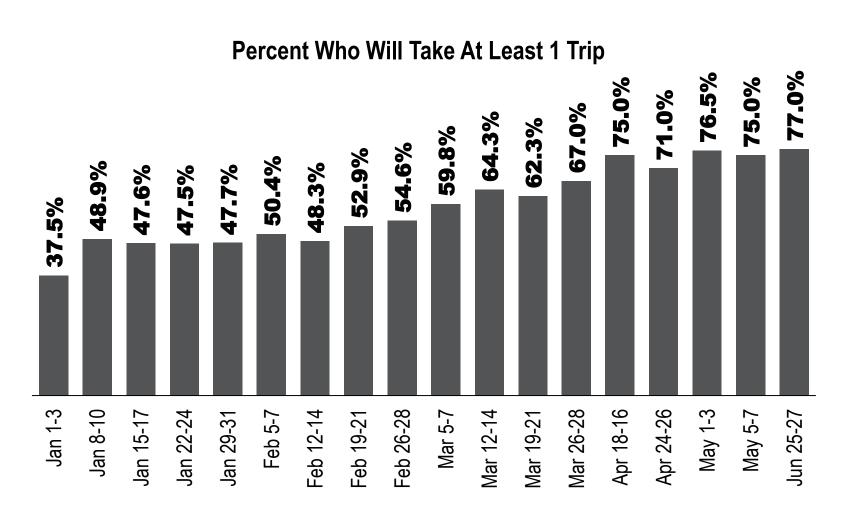
- Entertainment Capital of the World
- No. 1 Trade Show Destination
- Gambling Capital of the World
- Marriage Capital of the World
- Neon Capital of the World

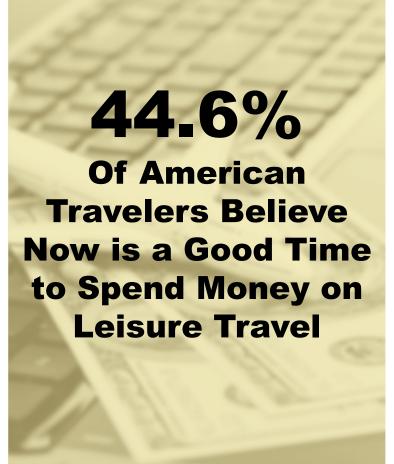






Percent of Americans Who Will Travel for Leisure in the Next 3 Months

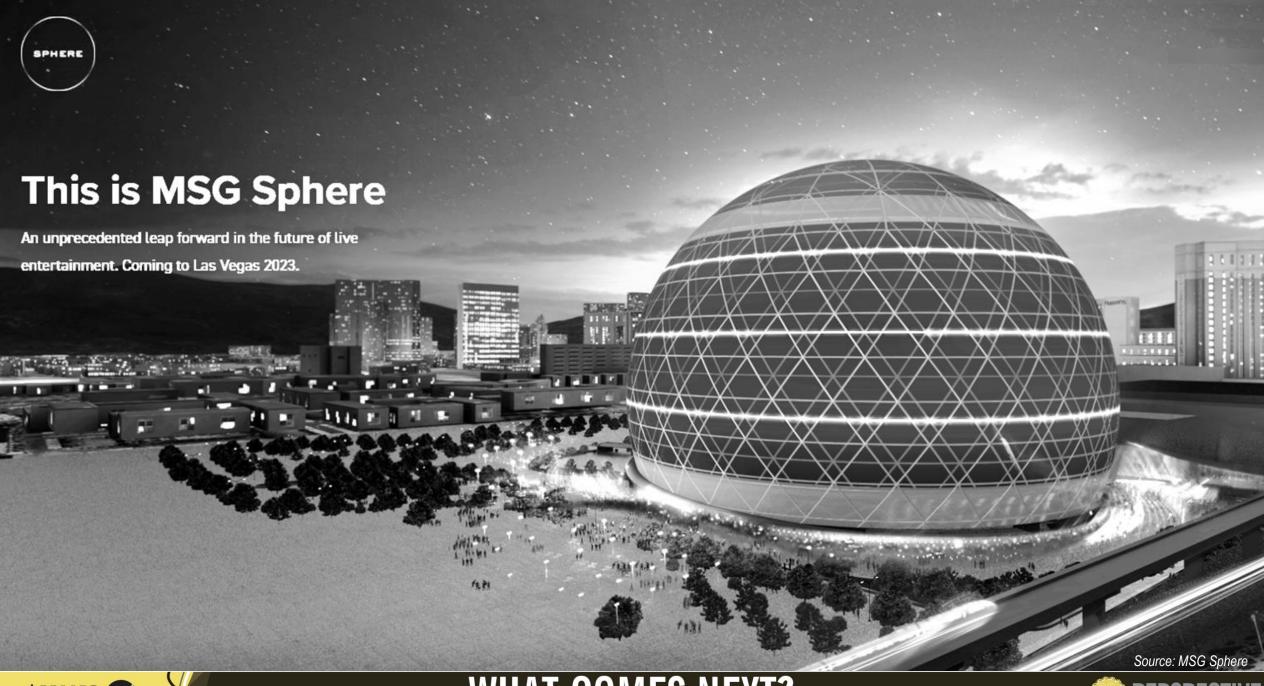




Source: Destination Analysts (As of July 26, 2021)











SEATING CAPACITY FOR EXISTING VENUES 295K







CAPACITY

















TOTAL FUTURE VENUES

TOTAL FUTURE CAPACITY

Source: Applied Analysis





























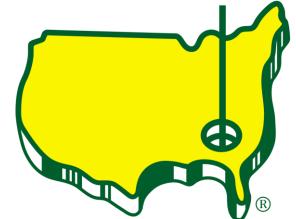




















THE BOTTOM LINE

We Are an Experiential Economy Visitors Will Return,
Delivering on Our
Brand Will Keep Them
Coming Back

International Travel Will Be the Last Segment to Return, Filling the Gap Will Not Be Easy





WHAT HAPPENS WHEN... WE HAVE TO DEAL WITH THE NEXT CRISIS?













VHA I

